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RCA

The **RCA Corporation** was a major American electronics company, which was founded as the **Radio Corporation of America** in 1919. It was initially a wholly owned subsidiary of <u>General Electric</u> (GE); however, in 1932, RCA became an independent company after GE was required to divest its ownership as part of the settlement of a government antitrust suit.

An innovative and progressive company, RCA was the dominant electronics and communications firm in the United States for over five decades. RCA was at the forefront of the mushrooming radio industry in the early 1920s, as a major manufacturer of <u>radio receivers</u>, and the exclusive manufacturer of the first <u>superheterodyne</u> models. RCA also created the first American radio network, the <u>National Broadcasting Company</u> (NBC). The company was also a pioneer in the introduction and development of <u>television</u>, both black-andwhite and especially, color. During this period, RCA was closely identified with the leadership of <u>David Sarnoff</u>. He was general manager at the company's founding, became president in 1930, and remained active, as chairman of the board, until the end of 1969.

RCA's seemingly impregnable stature began to weaken in the mid-1970s, as it attempted to diversify and expand into a multifaceted conglomerate. The company suffered enormous financial losses in the mainframe computer industry and other failed projects such as the <u>CED videodisc</u>. In 1986, RCA was reacquired by General Electric, which over the next few years liquidated most of the corporation's assets. Today, RCA exists as a <u>brand name</u> only; the various <u>RCA trademarks</u> are currently owned by <u>Sony Music Entertainment</u> and <u>Technicolor</u>, which in turn license the brand name to several other companies including <u>Voxx International</u>, Curtis International, AVC Multimedia, <u>TCL Corporation</u>, and Express LUCK International, Ltd. for their various products.

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R	БЛ
Fate	Acquired by GE in 1986, various divisions liquidated
Successor	GE RCA (owned by Technicolor) RCA Records (owned by Sony Music Entertainment)
Founded	October 17, 1919 as Radio Corporation of America. Name changed to RCA Corporation on May 9, 1969.
Defunct	1986
Headquarters	New York City, New York, U.S. ^[1]
Key people	Owen Young, David Sarnoff, first general manager
Products	Radios Vacuum tubes Phonograph records Electric Phonograph RCA Photophone Televisions CED Videodisc TV Station equipment: Studio cameras Videotape machines Film chains

RCA Corporation

TV transmitters

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Divisions	RCA Records NBC RCA/Columbia Pictures Home Video
Website	www.rca.com (htt p://www.rca.com) ₡

Establishment by General Electric

RCA originated as a reorganization of the <u>Marconi Wireless</u> <u>Telegraph Company of America</u> (commonly called "American Marconi"). In 1897, the Wireless Telegraph and Signal Company, Limited, was founded in London to promote the radio (then known as "wireless telegraphy") inventions of <u>Guglielmo Marconi</u>. As part of worldwide expansion, in 1899 American Marconi was organized as a subsidiary company, holding the rights to use the Marconi patents in the United



Company logo in 1921 stressed its leadership in international communication.^[2]

States and Cuba.^[3] In 1912 it took over the assets of the bankrupt <u>United Wireless Telegraph Company</u>, and from that point forward it had been the dominant radio communications company in the United States.

With the entry of the United States into World War One in April 1917, the government took over most civilian radio stations, to use them for the war effort. Although the overall U.S. government plan was to restore civilian ownership of the seized radio stations once the war ended, many Navy officials hoped to retain a monopoly on radio communication even after the war. Defying instructions to the contrary, the Navy began purchasing large numbers of stations outright. With the conclusion of the conflict, Congress turned down the Navy's efforts to have peacetime control of the radio industry, and instructed the Navy to make plans to return the commercial stations it controlled, including the ones it had improperly purchased, to the original owners.^[4]

Due to national security considerations, the Navy was particularly concerned about returning the high-powered international stations to American Marconi, since a majority of its stock was in foreign hands, and the British already largely controlled the international undersea cables. This concern was increased by the announcement in late 1918 of the formation of the Pan-American Wireless Telegraph and Telephone Company, a joint venture between American Marconi and the Federal Telegraph Company, with plans to set up service between the United States and South America.^[5]

The Navy had installed a high-powered <u>Alexanderson alternator</u>, built by General Electric (GE), at the American Marconi transmitter site in New Brunswick, New Jersey. It proved to be superior for transatlantic transmissions to the spark transmitters that had been traditionally used by the Marconi companies. Marconi officials were so impressed by the capabilities of the Alexanderson alternators that they began making preparations to adopt them as their standard transmitters for international communication. A tentative plan made with General Electric proposed that over a two-year period the Marconi companies would purchase most of GE's alternator production. However, this proposal was met with

disapproval, on national security grounds, by the U.S. Navy, which was concerned that this would guarantee British domination of international radio communication.^[6]

The Navy, claiming it was acting with the support of President Wilson, looked for an alternative that would result in an "all-American" company taking over the American Marconi assets. In April 1919 two naval officers, <u>Admiral H. G. Bullard</u> and <u>Commander S. C. Hooper</u>, met with GE's president, <u>Owen D. Young</u>, asking that he suspend the pending alternator sales to the Marconi companies. This move would leave General Electric without a buyer for its transmitters, so the officers proposed that GE purchase American Marconi, and use the assets to form its own radio communications subsidiary. Young consented to this proposal, which, effective November 20, 1919, transformed American Marconi into the Radio Corporation of America.^[6] The new company was promoted as being a patriotic gesture. RCA's incorporation papers required that its officers needed to be U.S. citizens, with a majority of its stock held by Americans.



Two vacuum tube cartons, displaying different generations of the RCA logo

RCA retained most of the American Marconi staff, although Owen Young became the new company's head as the chairman of the board. Former American Marconi vice president and general manager E. J. Nally become RCA's first president. Nally's term ended on December 31, 1922, and he was succeeded the next day by <u>Major General James G. Harbord</u>. Harbord, in turn, resigned the presidency on January 3, 1930, replacing Owen D. Young as the company's chairman of the board. He was succeeded, as RCA's third president, by David Sarnoff, who had been the company's general manager at its founding. RCA worked closely with the federal government and felt it deserved to maintain its predominant role in U.S. radio communications. At the company's recommendation, President Woodrow Wilson appointed Rear Admiral Bullard "to attend the stockholders' and director's meetings... in order that he may present and discuss informally the Government's views and interests".^[7]

As of its founding RCA was the largest radio communications firm in the United States.^[8] American Marconi had been falling behind industry advances, particularly in vacuum tube technology, and GE needed access to additional patents before its new subsidiary could be fully competitive. The result was a series of negotiations and a complicated set of cross-licensing agreements between various companies. On July 1, 1920, an agreement was made with the <u>American Telephone & Telegraph Company</u> (AT&T), which purchased 500,000 shares of RCA, although it would divest these shares in early 1923. The <u>United Fruit Company</u> held a small portfolio of radio patents and signed two agreements in 1921. GE's traditional electric company rival, the <u>Westinghouse Electric & Manufacturing Corporation</u>, had also purchased rights to some critical patents, including one for heterodyne receiving originally issued to <u>Reginald Fessenden</u>, plus <u>regenerative circuit</u> and <u>superheterodyne receiver</u> patents issued to <u>Edwin Armstrong</u>. Westinghouse used this position to negotiate a cross-licensing agreement, effective July 1, 1921, that included a concession that 40% of RCA's equipment purchases would be from Westinghouse. Following these transactions, GE owned 30.1% of RCA's stock, Westinghouse 20.6%, AT&T 10.3%, and United Fruit 4.1%, with the remaining 34.9% owned by individual shareholders.^[9]

In 1930, RCA agreed to occupy the yet-to-be-constructed landmark building of the <u>Rockefeller Center</u> complex, <u>30</u> <u>Rockefeller Plaza</u>, which in 1933 became known as the RCA building (later renamed the GE Building, now the Comcast Building). This lease was critical for enabling the massive project to proceed as a commercially viable venture—David Rockefeller cited RCA's action as being responsible for "the salvation of the project".^[10]

Radio development

International and marine communication

RCA's primary business objectives at its founding were to provide equipment and services for seagoing vessels, and "worldwide wireless" communication in competition with the undersea cables. To provide the international service, the company soon undertook a massive project to build a "Radio Central" communications hub at Rocky Point, Long Island, New York, designed to achieve "the realization of the vision of communication engineers to transmit messages to all points of the world from a single centrally located source". The circular Radio Central site encompassed 10 square miles (25 square kilometers), with a transmission building, located at the hub, projected to ultimately house ten Alexanderson alternator transmitters. The plan called for 12 "antenna spokes" to be built, stretching out in all directions from the center. Each spoke was nearly three miles (4.8 kilometers) long, and consisted of sixteen



Illustration of how a fully built RCA Radio Central facility at Rocky Point, Long Island, New York would have appeared. Only two of the twelve "antenna spokes" were actually built.^[11]

wires supported by a line of six 410-foot-tall (125 meter) towers topped with 150-foot-wide (45 meter) crossbars. Construction began in July 1920, and the site was dedicated on November 5, 1921, after two of the antenna spokes had been completed, and two of the 200-kilowatt alternators installed. The debut transmissions received replies from stations in 17 countries.^[12]

Although the initial installation would remain in operation, the additional antenna spokes and alternator installations would not be completed, due to a major discovery about radio signal propagation. While investigating transmitter "harmonics" – unwanted additional radio signals produced at higher frequencies than a station's normal transmission frequency – Westinghouse's <u>Frank Conrad</u> unexpectedly found that in some cases the harmonics could be heard farther than the primary signal, something previously thought impossible, as high-frequency <u>shortwave</u> signals, which had poor groundwave coverage, were thought to have a very limited transmission range. In 1924, Conrad demonstrated to Sarnoff that a low-



RCA Satcom K1 geostationary communications satellite deployed from Space Shuttle Columbia (1986)

powered shortwave station in East Pittsburgh, Pennsylvania could be readily received in London by a simple receiver using a curtain rod as an antenna, matching, at a small fraction of the cost, the performance of the massive alternator transmitters. In 1926 <u>Dr. Harold H. Beverage</u> further reported that a shortwave signal, transmitted on a 15-meter wavelength (approximately 20 MHz), was received in South America more readily during the daytime than the 200-kilowatt alternator transmissions.^[13]

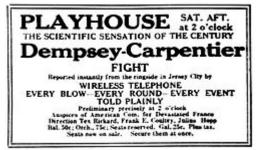
The Alexanderson alternators, control of which had led to RCA's formation, were now considered obsolete, and international communication would be primarily conducted using <u>vacuum tube</u> transmitters operating on shortwave bands. RCA would continue to operate international telecommunications services for the remainder of its existence, through its subsidiary RCA Communications, Inc., and later the RCA Global Communications Company.

International shortwave was in turn largely supplanted by communications satellites, especially for distributing network radio and television programming. In 1975, the company formed <u>RCA American Communications</u>, which operated its Satcom series of geostationary communications satellites.

Broadcasting

The introduction of organized radio broadcasting in the early 1920s resulted in a dramatic reorientation and expansion of RCA's business activities. The development of vacuum tube radio transmitters made audio transmissions practical, in contrast with the earlier transmitters which were limited to sending the dits-and-dahs of <u>Morse code</u>. Since at least 1916, when he was still at American Marconi, David Sarnoff had proposed establishing broadcasting stations, but his memos to management promoting the idea for sales of a "Radio Music Box" had not been followed up at the time.^[14]

Starting around 1920 a small number of broadcasting stations began operating, and soon interest in the innovation was spreading nationwide. In the summer of 1921, a Madison Square Garden employee, Julius Hopp, devised a plan to raise charitable funds by broadcasting, from ringside, the July 2, 1921 Dempsey-Carpentier heavyweight championship fight to be held in Jersey City, New Jersey. Hopp recruited theaters and halls as listening locations that would charge admission fees to be used as charitable donations. He also contacted RCA's J. Andrew White, the acting president of the National Amateur Wireless Association (NAWA), an organization originally formed by American Marconi which had been inherited by RCA. White agreed to recruit the NAWA membership for volunteers to provide assistance at the listening sites, and also enlisted David Sarnoff for financial and technical support. RCA was authorized to set up a temporary longwave radio station, located in Hoboken a short distance from the match site, and operating under the call letters WJY. For the broadcast White and Sarnoff telephoned commentary from



Advertisement promoting theater attendance to hear the ringside commentary broadcast by RCA's temporary station, WJY (1921)



Studio of RCA's first broadcasting station, the short-lived WDY, located at its plant in Roselle Park, New Jersey (1922)

ringside, which was typed up and then read over the air by J. Owen Smith. The demonstration was a technical success, with a claimed audience of 300,000 listeners throughout the northeast.^[15]

RCA quickly moved to expand its broadcasting activities. In the fall of 1921, it set up its first full-time broadcasting station, WDY, at the Roselle Park, New Jersey company plant. By 1923 RCA was operating three stations—WJZ (now WABC) and WJY in New York City, and WRC (now WTEM) in Washington, D.C. A restriction imposed by AT&T's interpretation of the patent cross-licensing agreements required that the RCA stations remain commercial free, and they were financed by profits from radio equipment sales.

National Broadcasting Company

Beginning in 1922, AT&T became heavily involved in radio broadcasting, and soon became the new industry's most important participant. From the beginning, AT&T's policy was to finance stations by commercial sponsorship of the programs. The company also created the first radio network, centered on its New York City station WEAF (now <u>WFAN</u>), using its long-distance telephone lines to interconnect stations. This allowed them to economize by having multiple stations carry the same program.

RCA and its partners soon faced an economic crisis, as the costs of providing programming threatened to exceed the funds available from equipment profits. The problem was resolved in 1926 when AT&T unexpectedly decided to exit the radio broadcasting field. RCA purchased, for \$1,000,000, AT&Ts two radio stations, WEAF and <u>WCAP</u> in Washington, D.C., as

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well as its network operations. These assets formed the basis for the creation of the National Broadcasting Company (NBC), with ownership divided between RCA (50%), General Electric (30%), and Westinghouse (20%) until 1930, when RCA assumed 100% ownership. This purchase also included the right to begin commercial operations. NBC formed two radio networks that eventually expanded nationwide: the <u>NBC-Red</u> <u>Network</u>, with flagship station WEAF, and <u>NBC-Blue</u>, centered on WJZ. Although NBC was originally promoted as expecting to just break even economically, it soon became extremely profitable, which would be an important factor in helping RCA survive the economic pressures of the Great Depression that began in late 1929.^[16]

Concerned that NBC's control of two national radio networks gave it too much power over the industry, in 1941 the <u>Federal Communications</u> <u>Commission</u> (FCC) promulgated a rule designed to force NBC to divest one of them.^[17] This order was upheld by the U.S Supreme Court, and on October 12, 1943, the NBC-Blue network was sold to candy magnate <u>Edward J. Noble</u> for \$8,000,000, and renamed "The Blue Network, Inc." In 1946 the name was changed to the <u>American Broadcasting Company</u> (ABC). The "Red" network retained the NBC name and remained under RCA ownership until 1986.



The June 1, 1922 cover of RCA's equipment catalog showcased the emerging home market.

For two decades the NBC radio network's roster of stars provided ratings consistently surpassing those of its main competitor, the <u>Columbia Broadcasting System</u> (CBS). But in 1948, as the transition from radio to television was beginning, NBC's leadership came under attack due to what became known as the "Paley raids", named after the president of CBS, <u>William S. Paley</u>. After World War II the tax rate for annual incomes above \$70,000 was 77%, while capital gains were taxed at 25%. Paley worked out an accounting technique whereby individual performers could set up corporations that allowed their earnings to be taxed at the significantly lower rate. Instead of NBC responding with a similar package, Sarnoff decided that this accounting method was legally and ethically wrong. NBC's performers did not agree, and most of the top stars, including <u>Amos and Andy</u>, Jack Benny, Red Skelton, Edgar Bergen, Burns and Allen, Ed Wynn, Fred Waring, Al Jolson, <u>Groucho Marx and Frank Sinatra</u> moved from NBC to CBS. As a result, CBS boasted of having sixteen of the twenty top-rated programs in 1949. The consequences would carry over to television, where CBS maintained its newfound dominance for decades. Paley had personally worked to woo the performers, while Sarnoff professed his indifference to the defections, stating at an annual meeting that "Leadership built over the years on a foundation of solid service cannot be snatched overnight by buying a few high-priced comedians. Leadership is not a laughing matter."^[18]

Radio receivers

RCA acted as the sales agent for a small line of Westinghouse and GE branded receivers and parts used by home constructors, originally for a limited market of <u>amateur radio</u> enthusiasts. By 1922, the rise of broadcasting had dramatically increased the demand for radio equipment by the general public, and this development was reflected in the title of RCA's June 1, 1922 catalog, "Radio Enters the Home". RCA began selling receivers under the "Radiola" name, marketing equipment produced by GE and Westinghouse under the production agreement that allocated a 60%–40% ratio in output between the two companies. Although the patent cross-licensing agreements had been intended to give the participants domination of equipment sales, the tremendous growth of the market led to fierce competition, and in 1925 RCA fell behind <u>Atwater Kent</u> as the leader in receiver sales. RCA was particularly hamstrung by the need to coordinate its sales within the limits of the GE/Westinghouse production quotas, and often had difficulty keeping up with industry

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trends. However, it made a key advance in early 1924 when it began to sell the first superheterodyne receivers, whose high level of performance increased the brand's reputation and popularity. RCA was the exclusive manufacturer of superheterodyne radio sets until 1930. Until late 1927, all RCA receivers ran on batteries, but at that point plug-in AC sets were introduced, which provided another boost in sales.^[19]

Vacuum tubes

RCA inherited American Marconi's status as a major producer of vacuum tubes, which were branded **Radiotron** in the United States. Especially after the rise of broadcasting, they were a major profit source for the company. RCA's strong patent position meant that the company effectively set the selling prices for vacuum tubes in the U.S., which were significantly higher than in Europe, where Lee de Forest had allowed a key patent issued to him to lapse. RCA was responsible for creating a series of innovative products, ranging from <u>octal base</u> metal tubes co-developed with <u>General Electric</u> before World War II, to miniaturized <u>Nuvistor</u> tubes used in the tuners of the New Vista series of TV sets. The Nuvistor tubes were a last major vacuum tube innovation, and were meant to compete with the newly introduced transistor. By 1975, RCA had completely switched from tubes to solid-state devices in their television sets, except for the cathode ray tube (CRT) picture tube.

Phonograph

The rise of radio broadcasting during the early 1920s, which provided unlimited free home

entertainment, caused significant financial problems throughout the established phonograph record industry. In 1929, RCA purchased the <u>Victor Talking Machine</u> <u>Company</u>, then the world's largest manufacturer of both <u>records</u> and <u>phonographs</u>, including its popular showcase "Victrola" line. This acquisition was organized as a new subsidiary called **RCA Victor**, and included majority ownership of the Victor Company of Japan (JVC).

With this purchase, RCA acquired the western hemisphere rights to the famous <u>Nipper/"His Master's Voice</u>" trademark.^[21] RCA Victor popularized combined radio receiver-phonographs, and also created <u>RCA Photophone</u>, a movie <u>sound-on-film</u> system that competed with <u>William Fox's sound-on-film Movietone</u> and <u>Warner Bros.' sound-on-disc Vitaphone</u>. The acquisition of the Victor company also gave RCA superior distribution and manufacturing capability through Victor's established an extensive network of authorized dealers and newly acquired factories in <u>Camden</u>, New Jersey, which began manufacturing radio sets and components, in addition to Victrolas and records.^[22]



The Nipper "His Master's Voice" mascot trademark was acquired as part of the Victor Talking Machine purchase.^[20]

RCA Victor began selling the first all-electric phonograph in 1930. In 1931, RCA Victor introduced 33¹/₃ <u>revolutions-per-</u><u>minute</u> (rpm) records, which were a commercial failure during the <u>Great Depression</u>, partly because the records and playback equipment were very expensive, and also because the audio performance was generally poor; the new format used the same groove size as existing 78 rpm records,^[23] and it would require the smaller-radius stylus of the later microgroove systems to achieve acceptable slower-speed performance.^[24]

In 1932, during the nadir of the record business in America, RCA Victor introduced the inexpensive Duo Jr., a small, basic turntable designed to be plugged into radio sets.^[25] Also during the 1930s, RCA sold the modernistic RCA Victor M Special, a polished aluminum portable record player designed by John Vassos that has become an icon of Thirties https://en.wikipedia.org/wiki/RCA 7/21



RCA voltage regulator vacuum tube.

American industrial design.^[26] In 1949, RCA Victor released the first 45 rpm "single" records, as a response to <u>CBS/Columbia</u>'s successful introduction of its microgroove 33^{1/3} rpm "LP" format. RCA Victor began selling 33^{1/3} rpm LP records in 1950,^{[27][28]} and in 1951 CBS/Columbia began selling 45 rpm records.^[29]

Motion pictures

RCA also made investments in the movie industry, but they performed poorly. In April 1928 RCA Photophone, Inc., was organized by a group of companies including RCA to develop sound-movie technology. In the fall of 1927, RCA had purchased stock in Film Booking Office (FBO), and on October 25, 1928, with the help of Joseph P. Kennedy, the Radio-Keith-Orpheum Corporation (RKO) studio was formed by merging FBO with Keith-Albee-Orpheum Corporation (KAO), a company whose holdings included motion picture theaters. The theaters in which RKO had an interest provided a potential market for the RCA Photophone sound systems. RCA ownership of RKO stock expanded from approximately 25% in 1930 to approximately 61% in 1932.^[30] However, the RKO studio encountered severe financial problems, going into receivership from early 1933 to 1940. RCA sold its holdings in order to raise funds for its basic operations.

Separation from General Electric

Following years of industry complaints that the cross-licensing agreements between RCA, GE and Westinghouse had in effect created spheres-of-influence for the participating companies, resulting in illegal monopolies, in May 1930 the U.S. Department of Justice brought antitrust charges against the three companies.^[31] After a long period of negotiation, in 1932 the Justice Department accepted a consent agreement which removed the restrictions established by the cross-licensing agreements, and also provided that RCA would become a fully independent company. As a result, GE and Westinghouse gave up their ownership interests in RCA, while RCA was allowed to keep its factories.^[32] In order to give RCA a chance to establish itself, GE and Westinghouse were required to refrain from competing in the radio business for the next two and one-half years.^[33]

Television

RCA began TV development in early 1929, after an overly optimistic <u>Vladimir K. Zworykin</u> convinced Sarnoff that a commercial version of his prototype system could be produced in a relatively short time for \$100,000. Following what would actually be many years of additional research and millions of dollars, RCA demonstrated an all-electronic blackand-white television system at the <u>1939 New York World's Fair</u>. RCA began regular experimental television broadcasting from the NBC studios to the New York metropolitan area on April 30, 1939 via station W2XBS, channel 1 (which evolved into <u>WNBC</u> channel 4) from the new <u>Empire State Building transmitter</u> on top of the structure. Around this time, RCA began selling its first television set models, including the TRK-5 and TRK-9, in various New York stores.^[35] However, the FCC had not approved the start of commercial television operations, because technical standards had not been yet been finalized. Concerned that RCA's broadcasts were an attempt to flood the market with sets that would force it to adopt RCA's current technology, the FCC stepped in to limit its broadcasts.

Following the adoption of <u>National Television System Committee</u> (NTSC) recommended standards, the FCC authorized the start of commercial television broadcasts on July 1, 1941. The entry of the United States into World War II a few months later greatly slowed its deployment, but RCA resumed selling television receivers almost immediately after the war ended in 1945. (*See also:* History of television)

In 1950, the FCC adopted a standard for <u>color television</u> that had been promoted by CBS, but the effort soon failed, primarily because the color broadcasts could not be received by existing black-and-white sets. As the result of a major research push, RCA engineers developed a method of "compatible" color transmissions that, through the use of

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interlacing, simultaneously broadcast color and black-and-white images, which could be picked up by both color and existing black-and-white sets. In 1953, RCA's all-electronic color TV technology was adopted as the standard for American television. At that time, Sarnoff predicted annual color TV sales would reach 1.78 million in 1956, but the sets were expensive and difficult to adjust, and there was initially a lack of color programming, so sales lagged badly and the actual 1956 total would only be 120,000.^[36] RCA's ownership of NBC proved to be a major benefit, as that network was instructed to promote its color programming offerings; even so, it was only in 1968 that color TV sales in the U.S. surpassed black-and-white.

While lauding the technical prowess of his engineers who had developed color TV, David Sarnoff, in marked contrast to William Paley of CBS, did not disguise his dislike for popular TV programs. His authorized biography even boasted that "no one has yet caught him in communion with one of the upper dozen or so top-rated programs" and "The popular programs, to put the matter bluntly, have very little appeal for him."^[37]

RCA <u>professional video cameras</u> and studio gear, particularly of the <u>TK-40/41</u> series, became standard equipment at many American television network affiliates, as RCA <u>CT-100^[38]</u> ("RCA Merrill" to dealers) television sets introduced color television to the public.

The Radio Corporation of America Tells What TELEVISION will mean to you?



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RCA ad for the beginning, in April 1939, of regular experimental TV broadcasting by RCA-NBC over New York City station W2XBS (forerunner of today's WNBC/4), for "an hour at a time, twice a week."^[34]

Diversification



David Sarnoff with the first RCA videotape recorder, 1954.

In 1941, a few months before the United States entered World War II, the cornerstone was laid for a research and development facility in <u>Princeton, New Jersey</u> called RCA Laboratories. Led for many years by <u>Elmer Engstrom</u>, it was used to develop many innovations, including <u>color</u> television, the electron microscope, <u>CMOS</u>-based technology, <u>heterojunction</u> physics, <u>optoelectronic</u> <u>emitting devices</u>, <u>liquid crystal displays</u> (LCDs), <u>videocassette recorders</u>, <u>direct broadcast</u> <u>television</u>, direct broadcast satellite systems and high-definition television.

During World War II, RCA was involved in <u>radar</u> and radio development in support of the war effort, and ranked 43rd among United States corporations in the value of wartime military



RCA Television Quad head 2" color recorder/reproducer used at broadcast studios in the late-1960s, '70s and early-'80s.^[39]

production contracts.^[40] During and after the war, RCA set up several new divisions

for defense, space exploration and other activities. The RCA Service Corporation provided large numbers of staff for the <u>Distant Early Warning (DEW) Line</u>. RCA units won five <u>Army–Navy "E" Awards</u> for Excellence in production.^[41] Also during the war, ties between RCA and JVC were severed.

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In 1955, RCA sold its Estate large appliance operations to <u>Whirlpool Corporation</u>. As part of the transaction, Whirlpool was given the right to market "RCA Whirlpool" appliances through the mid-1960s.

RCA was one of a number of companies in the 1960s that entered the mainframe computer field in order to challenge the market leader <u>International Business Machines</u> (IBM) (see also: <u>Computing</u>). Although at this time computers were almost universally used for routine data processing and scientific research, in 1964 Sarnoff, who prided himself as a visionary, predicted that "The computer will become the hub of a vast network of remote data stations and information banks feeding into the machine at a transmission rate of a billion or more bits of information a second... Eventually, a global communications network handling voice, data and facsimile will instantly link man to machine—or machine to machine—by land, air, underwater, and space circuits. [The computer] will affect man's ways of thinking, his means of education, his relationship to his physical and social environment, and it will alter his ways of living. ... [Before the end of this century, these forces] will coalesce into what unquestionably will become the greatest adventure of the human mind."^[42]

RCA marketed a <u>Spectra 70</u> computer line that was hardware, but not software, compatible with IBM's <u>System/360</u> series. It also produced the RCA Series, which competed against the <u>IBM System/370</u>.^[43] This technology was leased to the <u>English Electric</u> company, which used it for their System 4 series, which were essentially RCA Spectra 70 clones. RCA's TSOS operating system was the first mainframe, demand paging, virtual memory operating system on the market. Despite significant investment, in 1971 RCA only had a 4% market share, and it was estimated that it would cost \$500 million over the next five years to remain competitive with the IBM/370 series. On September 17, 1971 the RCA Board of Directors announced its decision to close its computer systems division (RCA-CSD), which would be written off as a \$490 million company loss. <u>Sperry Rand's UNIVAC division took over the RCA base in January 1972</u>.

RCA Graphic Systems Division (GSD) was an early supplier of electronics designed for the printing and publishing industries. It contracted with German company <u>Rudolf Hell</u> to market adaptations of the Digiset photocomposition system as the Videocomp, and a Laser Color Scanner. The Videocomp was supported by a Spectra computer that ran the Page-1 and, later the Page-II and FileComp composition systems. RCA later sold the Videocomp rights to <u>Information</u> International Inc.

RCA became a major proponent of the <u>eight-track tape cartridge</u>, which it launched in 1965. The eight-track cartridge initially had a huge and profitable impact on the consumer marketplace. Sales of the 8-track tape format declined when consumers increasingly favored the 4-track compact cassette tape format developed by Philips.

Later years

On January 1, 1965, Robert Sarnoff succeeded his father as RCA's president, although the elder Sarnoff remained in control as chairman of the board. In 1968, RCA began to modernize its image with what was then a new futuristic-looking logo (the letters RCA in block modernized form), replacing the old lightning bolt logo, and the virtual retirement of both the Victor and Nipper/His Master's Voice trademarks. The RCA Victor Division was now known as RCA Records, "Victor" now restricted to the album covers and labels of RCA's regular popular record releases, while the Nipper trademark was seen only on the album covers of <u>Red Seal</u> records. In 1969, the company name was changed from "Radio Corporation of America" to the "RCA Corporation", to reflect its broader range of corporate activities and expansion into other countries. At the end of that same year David Sarnoff, after being incapacitated by a long-term illness, was removed as the company's chairman of the board. He died in 1971.

RCA's exit from the mainframe computer market in 1971 marked a milestone in its transition from technology toward diversification as a business <u>conglomerate</u>. During the late 1960s and 1970s, the company made a wide-ranging series of acquisitions, including <u>Hertz</u> (rental cars), <u>Banquet</u> (frozen foods and <u>TV dinners</u>), <u>Coronet</u> (carpeting), <u>Random House</u>

(publishing) and <u>Gibson</u> (greeting cards). However, the company was slipping into financial disarray, with wags calling it "Rugs Chickens & Automobiles" (RCA), to poke fun at its new direction.^[44]

Robert Sarnoff's time as president was unsuccessful, marked by falling profits. He was ousted in a 1975 "<u>boardroom coup</u>" led by Anthony Conrad, who became the new company president. Conrad resigned less than a year later after he admitted failing to file income tax returns for six years. His successor, Edgar H. Griffiths, proved to be unpopular and retired in early 1981. Thornton Bradshaw would be the next, and last, RCA president.

RCA maintained its high standards of engineering excellence in broadcast engineering and satellite communications equipment, but ventures such as the NBC radio and television networks declined. Beginning in 1976, the RCA Corporation revived the Nipper/His Master's Voice trademark. RCA Records reinstated Nipper to most record labels in countries where RCA held the rights to the trademark. Nipper was also once again widely used in RCA newspaper and magazine advertisements as well as store displays and promotional items such as T-shirts, watches, coffee mugs and stuffed toys. The trademark was also painted on RCA delivery and service trucks. Around 1980, RCA corporate strategy reported on moving manufacture of its television sets to Mexico. RCA was still profitable in 1983, when it switched manufacturing of its VHS VCRs from Panasonic to Hitachi.

Projects attempting to establish new <u>consumer electronics</u> products during this era, lost money. An <u>RCA Studio II</u> home video game console, introduced in 1977, was canceled just under two years later due to poor sales. A <u>capacitance electronic</u> (<u>CED</u>) videodisc system, marketed under the <u>SelectaVision</u> name, was launched in 1981 after several years of delays. The system was practically obsolete by the time it finally did appear, and never developed the manufacturing volumes that even approached the numbers needed to substantially bring down its price. The system was unable to compete against the newer, recordable and increasingly cheaper videotape technology. CED players were abandoned in 1984 and the manufacture of discs in 1986, after a write-off of several hundred million dollars.

In 1981, Columbia sold its share in the home video division to RCA and outside of North America this division was renamed to "RCA/Columbia Pictures International Video". The following year, within North America, it was renamed to "RCA/Columbia Pictures Home Video". In 1983, <u>Arista Records</u> owner <u>Bertelsmann</u> sold 50% of Arista to RCA. In 1985, Bertelsmann and RCA formed a joint venture called RCA/Ariola International, which took over management of <u>RCA</u> Records.^[45]

In 1984, RCA Broadcast Systems Division moved from <u>Camden, New Jersey</u>, to the site of the RCA antenna engineering facility in <u>Gibbsboro, New Jersey</u>. On October 3, 1985, RCA announced it was closing the Broadcast Systems Division.^[46] In the years that followed, the broadcast product lines developed in Camden were terminated or sold off, and most of the buildings and factories in Camden were demolished, except for a few of the older, original Victor buildings that had been declared national historic buildings.^[47] For several years, RCA spinoff <u>L-3</u> Communications Systems East was headquartered in the famous <u>Nipper Building</u>, but has since moved to an adjacent building built by the city for them. The Nipper Building now houses shops and luxury loft apartments.^[48]

Re-acquisition and break-up by General Electric

In December 1985, it was announced that General Electric would reacquire its former subsidiary for \$6.28 billion in cash, or \$66.50 per share of stock.^[49] The sale was completed the next year, and GE proceeded to immediately sell off most of the RCA assets. (The only RCA unit which GE ultimately retained was Government Services.) GE disposed of its 50% interest in RCA Records to its partner <u>Bertelsmann</u>, and the company was renamed BMG Music, for <u>Bertelsmann Music</u> <u>Group</u>. In 1987, RCA Global Communications Inc., a division with roots dating back to RCA's founding, was sold to the MCI Communications Corporation.^[50] The rights to make RCA and GE-branded televisions and other consumer electronics products were purchased in 1988 by the French company <u>Thomson Consumer Electronics</u>, in exchange for

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some of Thomson's medical businesses. (For information on the RCA brand after 1986, see <u>RCA (trademark)</u>.) That same year, its semiconductor business (including the former RCA Solid State unit and <u>Intersil</u>) was bought by <u>Harris</u> <u>Corporation</u>.^[51] In 1991, GE sold its share in RCA/Columbia to Sony Pictures which renamed the unit to "Columbia TriStar Home Video" (later further renamed to Columbia TriStar Home Entertainment, now Sony Pictures Home Entertainment). This merger surpassed the <u>Capital Cities/ABC</u> merger that happened earlier in 1985 as the largest non-oil merger in business history.^[52]

Sarnoff Labs was put on a five-year plan whereby GE would fund all the labs' activities for the first year, then reduce its support to near zero after the fifth year. This required Sarnoff Labs to change its business model to become an industrial contract research facility. In 1988 it was transferred to <u>SRI International</u> (SRI) as the <u>David Sarnoff Research Center</u>, and subsequently renamed the Sarnoff Corporation. In January 2011 it was fully integrated into SRI.^[53]

GE sold all of its radio station holdings to various owners, and the <u>NBC Radio Network</u> to <u>Westwood One</u>. In 2011, a controlling interest in the <u>National Broadcasting Company</u>, by this time part of the multimedia <u>NBC Universal</u> venture that included TV and cable, was sold by GE to <u>Comcast</u>, and in 2013, Comcast acquired the remaining interest.^[54]

Legacy

RCA <u>antique radios</u>, and early color television receivers such as the RCA Merrill/CT-100, are among the more sought-after collectible radios and televisions, due to their popularity during the <u>golden age of radio</u> and the historic significance of the RCA name, as well as their styling, manufacturing quality and engineering innovations. Most collectable are the pre-war television sets manufactured by RCA beginning in 1939, including the TRK-5, TRK-9 and TRK-12 models.



the few remaining buildings in Camden,

New Jersey that once housed the vast

RCA Victor complex.

The "RCA Heritage Museum" (https://www.lib.rowan.edu/campbell/spac es-collections/rca-heritage-program-museum) was established at Rowan University in 2012.

The historic RCA Victor Building 17, the "<u>Nipper Building</u>", in <u>Camden</u>, New Jersey, was converted to luxury apartments in 2003.^[55]

A type of plug/jack combination used in audio and video cables is still called the <u>RCA connector</u>.

To this day, a variety of consumer electronics including 2-in-1 tablets, televisions and telephones, home appliances and more are sold under the RCA brand name.

Environmental issues

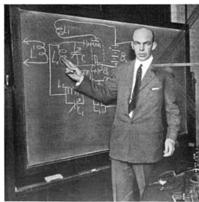
Numerous former RCA manufacturing sites have been reported to be polluted with industrial waste.

• A former RCA facility in Taiwan's northern county of <u>Taoyuan</u> (now Taoyuan City) polluted groundwater with toxic chemicals and led to a high incidence of cancer among former employees.^{[56][57]} The area was declared a toxic site by the <u>Taiwanese Environmental Protection Agency</u>. GE and Thomson spent millions of dollars for cleanup, removing 10,000 cubic yards (7,600 m³) of soil and installing municipal water treatment facilities for neighboring communities. A spokesman for RCA's current owners denied responsibility, saying a study conducted by the Taiwan government showed no correlation between the illnesses and the company's facilities, which shut down in 1991.^[58] On April 17, 2015, RCA lost the case and the Taipei District Court ordered RCA's current owners to compensate its former employees with a total of NT\$560 million (approximately USD18.1 million).^[59]

- A plant in Lancaster, Pennsylvania which RCA operated from the late 1940s to June 1986, released more than 250,000 pounds of 1,1,1-trichloroethane pollutants per year from its exhaust stacks. Tests by the United States Environmental Protection Agency (EPA) in the late 1980s and early 1990s, found the groundwater contaminated by trichloroethylene (TCE) and 1,2-dichloroethylene (1,2-DCE).^[60] In 1991 and 1992, contaminants were detected in monitoring wells on the east side of the Conestoga River in Lancaster.
- The shallow and deep groundwater aquifers beneath the Intersil Facility in Mountaintop, Pennsylvania, which RCA operated in the 1960s and later sold to <u>Harris Corporation</u>, were found in 1999 to contain elevated levels of <u>volatile</u> organic compounds.^[61]
- A site in <u>Burlington</u>, <u>Massachusetts</u> which RCA used from 1958 to 1994 to make and test military electronics equipment, generated hazardous waste (VOCs, TCE, toluene, ethylbenzene, and xylenes).^[62]
- In <u>Barceloneta</u>, <u>Puerto Rico</u>, an RCA-operated plant generated wastes containing <u>chromium</u>, <u>selenium</u> and <u>iron</u>. Four lagoons holding chemical waste drained into the limestone <u>aquifer</u>.^{[63][64]} Used water from the manufacturing process (process water), containing <u>ferric chloride</u>, was treated onsite to remove contaminants and then was discharged into a sinkhole at the site. The treatment of process water created a <u>sludge</u> that was stored onsite in drying beds and in surface impoundments.^[65]

Photo gallery







David Sarnoff in 1922

Edwin Armstrong at RCA

RCA Nipper atop the old RCA distribution building, Broadway, Albany, New York

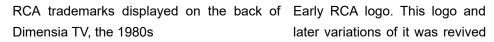


RCA Nipper window in Camden NJ.



The Nipper stained glass atop the "Nipper Tower" in the former Building 17.^[66]





later variations of it was revived

by BMG after it purchased RCA



RCA Pavilion at the 1964 New York World's Fair



RCA Model RC-350-A (1938) radio, made of Catalin and Bakelite



Records from GE.

RCA Radio ad, circa 1945.



RCA Radio x551, Early '50s AC/DC tabletop radio



AR-88 communications receiver



RCA 44-BX Bi-Directional Velocity Microphone.



This trademark and the trademarked word "Victrola" identify all our products. Look under the lid! Look on the label! VICTOR TALKING MACHINE CO., Camden, N.J.

Victor Talking Machine's His Master's Voice logo with Nipper (1921).



RCA Victor Red Seal Records label, 1930s



Arthur Fiedler demonstrates the RCA new Victor 45rpm player and record in February 1949.



RCA Studio B recording studio in Nashville, Tennessee; known in the 1960s for being part of the Nashville sound.



K.

an

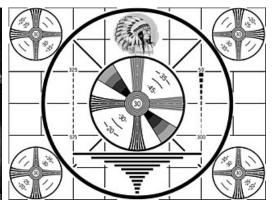
experimental TV

early

Vladimir

with





Zworykin Grace Brandt and Eddie Albert in a Iconic television test pattern created by



First U.S. commercial TV set, the RCA Victor TRK 12 (1939)^[67]

1936 NBC television program The RCA in 1939 Honeymooners-Grace and Eddie Show using an early RCA camera.



RCA 630-TS, the first mass-produced television set, sold in 1946-1947

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1954 RCA CT-100 TV^[68]



1954 RCA TK-41C dolly-mounted color broadcast camera



1954 RCA television camera





1970s-eraRCARCA Studio II home video game console (1977)RadiotronImageOrthiconTVCamera Tube

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MARICO • Ren



Universal RCA AutoShot VHS Camcorder, c. 1998

RCA Colortrak TV set, using the CTC101 chassis, c. 1980



Remote RCU403, c.

RCЛ

RCA

2002-2003

RCA connector used for audio and RCA 1802, sometimes known as the COSMAC, an video. 8-bit CMOS microprocessor from 1976.

See also

- Ampliphase
- Berliner Gramophone Company, whose Canadian operation became RCA Victor of Canada
- Capacitance Electronic Disc format, marketed as RCA SelectaVision
- Claude Robinson, American pioneer in advertising and opinion survey research
- CMOS 4000 series
- Colortrak and Colortrak 2000, notable trademarks for RCA's early color television sets
- Dimensia, a high-end advanced trademark TV for RCA
- Edwin Howard Armstrong, Inventor and Radio Engineer working with RCA
- Electrofax
- Elmer T. Cunningham .
- Empire State Building broadcast stations
- Ernst F. W. Alexanderson RCA's first Chief Engineer, 1920–1924
- Film Chain RCA TK-26, TK-27 and TK-28 .
- George H. Brown, a research engineer who headed RCA's development of color television
- Harold H. Beverage vice president of research and development at RCA Communications, Inc.
- HMV His Master's Voice
- Victor Company of Japan (JVC)
- List of phonograph manufacturers
- Missile Test Project .
- Professional video cameras TK 47 and more
- RCA connector

- RCA Mark II Sound Synthesizer
- <u>RCA Photophone</u>, Motion Picture sound recording
- RCA Records
- RCA/Columbia Pictures Home Video, a joint venture between RCA and Columbia Pictures
- <u>RKO Pictures</u>, founded in part by RCA
- Superette (radio) RCA trademark for their line of superheterodyne receivers during the early 1930s.
- Vladimir K. Zworykin Invented the Iconoscope image pickup tube for RCA early television camera video system.
- XL-100, RCA trademark for extended life and 100% solid state chassis on color television sets in the 1970s and later.

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- 66. This photo is reversed from the normal orientation because it was taken from inside the "Nipper Tower". It shows the 2003 replacement of the 1979 replacement of the 1915 original glass.
- 67. On display at the Wolfsonian-Florida International University center in Miami, Florida.
- 68. Located at the American Museum of Radio And Electricity. The TV is playing an episode of the *Superman* television program.

Further reading

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External links

- Official RCA trademark website (http://www.rca.com/)
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- David Sarnoff Library Digital Collection (http://arquivo.pt/wayback/20160523222859/http://cdm16038.contentdm.oclc. org/cdm/landingpage/collection/p16038coll11) at Hagley Museum and Library.
- RCA TV equipment archive (http://www.oldradio.com/archives/hardware/TV/RCA-TV.htm) (oldradio.com)
- Documents about RCA (http://purl.org/pressemappe20/folder/co/018827) in the 20th Century Press Archives of the German National Library of Economics (ZBW)

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