

## CAMBRIDGE INSTRUMENT COMPANY PLC (THE)

Viking Way, Bar Hill, Cambridge CB3 8EL

Tel: 0954 782020

Telex: 81494

Telefax: 0954 782378

Chairman: T J Gooding (USA)

Directors: R B Kalbag, G E Pattie, R R Howe (USA)

*PRINCIPAL ACTIVITIES:* Manufacture of scientific instruments, optical instruments

*Subsidiary Companies:* (100% owned unless stated): Cambridge Instruments Ltd; Cambridge Instruments Inc (USA); Reichert-Jung Optische Werke AG (Austria); Cambridge Instruments GmbH (Germany); Cambridge Instruments SARL (France); Cambridge Instruments Canada Inc (Canada); Cambridge Instruments (Hong Kong) Ltd (Hong Kong); Cambridge Instruments (Singapore) Pte Ltd (Singapore); Cambridge Instruments BV (Netherlands); Cambridge Instruments Holdings Ltd (USA); Optical Specialties Inc (41.4%) (USA)

*Financial Information:*

	31.3.88	31.3.89
	£'000	£'000
Sales turnover	113,400	127,926
Profit before tax	3,476	5,857
Profit after tax	3,021	5,366
Retained profit (loss)	(1,421)	4,531
Dividends	757	835
Dividends per share	0.77p	0.85p
Earnings per share	3.11p	5.49p
Share capital	4,883	4,910
Shareholders funds	46,438	60,128

*No of Employees:* 2,999

## CDP UK HOLDINGS LTD

110 Euston Road, London NW1 2DQ

Tel: 071-388 2424

Chairman: Christopher Stewart-Smith

Directors: D J McLaren, N C Clark, J V Ritchie, T Alexander, Sir G E Pattie (MP), E S J O'Brien, J R C Stuart, M Andrews, R Rivers, D Clifford, M Guerend

Senior Executives: D J D Pullen (Secretary)

*PRINCIPAL ACTIVITIES:* Advertising and public relations

*Parent Company:* CDP International SA (Luxembourg)

*Subsidiary Companies:* (100% owned unless stated): Collett, Dickenson, Pearce International Ltd; Collett, Dickenson Pearce & Partners Ltd; CDP Financial Partnership Ltd (80%); CDPW Public Relations Ltd (80%); Mel Nichols Ltd; Travis Dale & Partners Ltd (83%); The Brand Development Co Ltd (70%); The Pictorial Creative Services Co Ltd; Neil Barstow Photography Ltd; A J S Evans Ltd; Elan Litho Ltd; Cliftonprint Ltd

*Financial Information:*

	1989
	£'000
Sales turnover	163,126
Profit before tax	3,699
Profit after tax	1,353
Retained profit	417
Earnings per share	2.52p
Share capital	240
Shareholders funds	10,086

*Principal Shareholders:* CISA (75%); CWS (25%)

*No of Employees:* 541