# **ADVISORY COMMITTEE**

# **SENIOR EXECUTIVE SERVICE PROJECT**

## **REPORT AND RECOMMENDATIONS**

## **PROJECT SPONSORS**





DOCUMENTS DEPT.

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SAN FRANCISCO



September 21, 1979

Hon. Dianne Feinstein Mayor City and County of San Francisco City Hall San Francisco, California 94102

Dear Mayor Feinstein:

Attached is our final report and recommendations for the Senior Executive Service project. The report has been reviewed extensively by an advisory committee chaired by Rudy Nothenberg of your office and John Jacobs, Executive Director of SPUR. In addition, it has been modified in response to comments from Department heads who would be affected if the recommendations are implemented.

As you know, a Charter amendment authorizing the Civil Service Commission to establish a Senior Executive Service will appear on this November's ballot (Proposition B). This measure will permit the detailed regulations and procedures for SES to be established by rule, after full public hearings and "meet and confer" sessions with the appropriate employee organizations.

Our report outlines a comprehensive system of Civil Service rules and classifications for the City's top management positions. It is more than a simple reclassification of existing jobs. Fundamental changes are proposed in every aspect of personnel management including eligibility, selection, performance standards and evaluation, promotion, compensation, consequences of poor performance and career development.

As Mayor, you realize that the demand for city services can only be met by increasing expenditures or improving management. Since the former seems unlikely, it is imperative that the City deal forcefully with the need for better management.

At the first meeting of the SES Advisory Committee, we agreed on an overall objective for the project: "appoint competent top managers, give them the authority to do their jobs, develop standards of measuring their performance, reward them if they meet the standards and fire them if they don't." The Senior Executive Service is designed to provide a framework for achieving this objective in San Francisco.

Very truly yours,

Touche Loss & Co.

## REPORT AND RECOMMENDATIONS

SENIOR EXECUTIVE SERVICE:

A NEW SYSTEM OF CIVIL SERVICE RULES AND CLASSIFICATIONS FOR SAN FRANCISCO'S TOP MANAGEMENT POSITIONS

Touche Ross & Co.

SEPTEMBER, 1979

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#### BACKGROUND

- THE EFFECTIVENESS OF TOP MANAGEMENT IN SAN FRANCISCO CITY GOVERNMENT HAS BEEN SEVERELY HAMPERED BY:
  - UNWIELDY, INFLEXIBLE LEGAL REQUIREMENTS ESTABLISHED IN ORDINANCES AND THE CITY CHARTER
  - Personnel policies which do little to support or encourage managerial excellence
- SPECIFIC LEGAL PROBLEMS INCLUDE LIMITATIONS ON:
  - ELIGIBILITY. UNTIL RECENTLY, OUTSIDE APPLICANTS HAVE BEEN BARRED FROM COMPETITION
    FOR MOST NON-EXEMPT POSITIONS
  - SELECTION. THE RULE OF THREE SERIOUSLY LIMITS THE POOL FROM WHICH TOP MANAGERS
  - MOBILITY. MANAGERS CANNOT EASILY TRANSFER FROM ONE DEPARTMENT TO ANOTHER, ALTHOUGH THE SKILLS REQUIRED MAY BE SIMILAR

- PROMOTION. THE RATE OF ADVANCEMENT IS STRICTLY LIMITED, MAKING IT EXTREMELY DIFFICULT TO REWARD GOOD PERFORMANCE
- COMPENSATION. PAY FOR MANY POSITIONS IS NOT COMPETITIVE AND DOES NOT REWARD SUPERIOR PERFORMANCE
- TERMINATION. PROCEDURES FOR REMOVING MANAGEMENT-LEVEL PERSONNEL ARE COMPLEX
  AND RARELY UTILIZED, EXCEPT IN CASES OF GROSS MISCONDUCT
- IN ADDITION, CITY PERSONNEL PRACTICES HAVE IMPEDED THE DEVELOPMENT OF:
  - TRAINING. UNTIL RECENTLY, MANAGEMENT PERSONNEL RECEIVED LITTLE OR NO TRAINING
    IN MANAGEMENT TECHNIQUES
  - PERFORMANCE EVALUATION. ALTHOUGH A RUDIMENTARY EVALUATION SYSTEM WAS IMPLEMENTED SEVERAL YEARS AGO, PERSONNEL DECISIONS ARE MADE WITHOUT REGARD TO AN EMPLOYEE'S PERFORMANCE RECORD
  - CAREER DEVELOPMENT. TO DEVELOP EFFECTIVE MANAGERIAL SKILLS, PROMISING MIDDLE-LEVEL EMPLOYEES MUST HAVE THE ABILITY TO WORK IN A WIDE RANGE OF POSITIONS WITHIN ONE OR MORE DEPARTMENTS; NO MECHANISM EXISTS AT PRESENT TO PERMIT THIS TYPE OF CAREER DEVELOPMENT WITHIN CITY GOVERNMENT
  - DECENTRALIZED PERSONNEL MANAGEMENT. ALL DECISIONS REGARDING NON-EXEMPT MANAGEMENT
    POSITIONS ARE MADE CENTRALLY, BY THE CITY CIVIL SERVICE COMMISSION, LIMITING THE
    CONTROL EXERCISED BY TOP MANAGERS OVER THEIR OWN DEPARTMENTS

## DEVELOPMENT OF THIS PROPOSAL

- THE PROPOSAL FOR A SENIOR EXECUTIVE SERVICE WAS DEVELOPED AS A JOINT PROJECT OF SPUR (SAN FRANCISCO PLANNING AND URBAN RESEARCH ASSOCIATION) AND THE OFFICE OF THE MAYOR.
- Research and policy analysis was provided by the management consulting firm of Touche Ross & Co., with funding from the U.S. Office of Personnel Management (formerly U.S. Civil Service Commission).
- THE PROPOSAL WAS REVIEWED AND CRITIQUED BY AN ADVISORY COMMITTEE CONSISTING OF:
  - ROGER BOAS, CAO
  - RUDY NOTHENBERG, MAYOR'S OFFICE
  - JOHN JACOBS, SPUR
  - DARREL SALOMON, CIVIL SERVICE COMMISSION
  - LOUISE RENNE, BOARD OF SUPERVISORS
  - RICHARD SKLAR, PUBLIC UTILITIES COMMISSION
  - JOHN WALSH, CIVIL SERVICE COMMISSION
  - TOM MALLOY, RECREATION & PARK DEPARTMENT
  - GEORGE NEWKIRK, MUNICIPAL RAILWAY
  - PETER HENSCHEL, MAYOR'S FIRM PROJECT
  - VINCE COURTNEY, LOCAL 400
  - DENNIS BOUEY, PROFESSIONAL ENGINEERS
  - PAT JACKSON, CHARTER REVISION COMMISSION
  - JAMES LAZARUS, CITY ATTORNEY'S OFFICE
  - ROBERTA BORGONOVO, LEAGUE OF WOMEN VOTERS

#### TRANSITION TO A SENIOR EXECUTIVE SERVICE

- As the first step in the implementation of the SES, the Civil Service Commission will establish detailed guidelines to assist departments in converting their management positions to the Senior Executive Service.
- As a pre-requisite, all participating departments must complete the development of goals and objectives through the Mayor's FIRM Project. Unless specifically excluded (see Appendix VII) all City departments will be required to participate in SES; a detailed implementation schedule will be prepared by the Civil Service Commission.
- DEPARTMENT HEADS WILL PREPARE AN SES IMPLEMENTATION PLAN FOR THEIR DEPARTMENT, CON-SISTING OF THE MANAGEMENT POSITIONS TO BE INCLUDED AND THE LEVELS AND FUNCTIONAL CLASSIFICATIONS FOR THOSE POSITIONS. THE SES CLASS AND LEVEL FOR THE DEPARTMENT HEAD WILL BE SET IN ADVANCE BY THE CIVIL SERVICE COMMISSION.
- THE IMPLEMENTATION PLAN WILL BE REVIEWED BY THE CIVIL SERVICE COMMISSION AND, IF ACCEPTABLE, WILL BE APPROVED ON AN INTERIM BASIS.
- During the first 90 days of implementation, each department head and senior executive will agree on a set of specific standards to be used to evaluate his or her performance during the coming year. A different set of standards will be developed for each position and will support the departmental goals and objectives established through the FIRM Project.
- Two Levels of STANDARDS WILL BE AGREED UPON:
  - MINIMUM STANDARDS: THE RESULTS THAT MUST BE OBTAINED TO ACHIEVE A SATISFACTORY RATING

- If a manager and a department head cannot agree on a set of standards, the points of dispute will be resolved by a hearing officer selected by both parties from a list of officers approved by the Commission. The decision of the hearing officer will be binding upon both parties.
- At the end of this 90 day period, department heads will be permitted to amend their interim implementation plans - subject to Civil Service Commission review. If no changes are made, interim plans will be automatically adopted; final review will be provided for all other plans at this time.
- ONCE AN IMPLEMENTATION PLAN HAS BEEN APPROVED, A SECOND 30 DAY PERIOD WILL BEGIN DURING WHICH MANAGERS IN SES-DESIGNATED POSITIONS WILL BE ASKED TO DECIDE IF THEY WISH TO JOIN THE SENIOR EXECUTIVE SERVICE OR REMAIN IN THEIR PRESENT CIVIL SERVICE POSITION AND CLASSIFICATION. PERSONS WHO JOIN AT THIS TIME WILL NOT CHANGE THEIR CIVIL SERVICE STATUS (E.G., PERMANENT, TEMPORARY) AND WILL NOT BE REQUIRED TO SERVE A PROBATION PERIOD.
- Persons remaining in their present class will continue to be paid by formula, as provided by City ordinance. Persons joining the Senior Executive Service will be paid by formula during their first year of service. In the second and subsequent years, superior managers will be eligible for annual raises geared to the preceding year's salary (e.g., 15% annual increase). Managers performing below minimum standards could receive no increase in salary.
- Persons remaining in their present class who do not meet minimum standards will be subject to termination for cause at any time, as is currently provided by charter (section 8.341).

- Managers who join the SES and perform below minimum standards for two consecutive years will be demoted to their preceding position. Demoted employees will have the right to "bump" another employee serving in his or her old position and classification, but will be required to serve a probation period in the lower level position. Performance below minimum standards for a demoted employee will result in dismissal and removal from the Senior Executive Service.
- Promotions for all senior managers will require entry into the SES. When an incumbent elects to retain his or her current civil service classification, the position will be converted to SES as soon as it is vacated. Any person interested in being promoted to that position must enter the Senior Executive Service through a competitive examination or through promotion from a lower level SES job.
- Lists of eligibles for classes included in the SES will be consolidated, forming a single list for each SES classification. At the expiration date of each existing list, candidates will be dropped from the SES list unless they have been found qualified in a new examination for that classification.
- LISTS WILL BE "AUGMENTED" FROM TWO SOURCES: CANDIDATES WHO SUCCESSFULLY COMPLETE A COMPETITIVE EXAMINATION AND SES INCUMBENTS WHO RECEIVE A SUPERIOR PERFORMANCE EVALUATION IN TWO CONSECUTIVE YEARS. THUS, SUPERIOR PERFORMANCE WILL LEAD AUTOMATICALLY TO THE APPOINTMENT OF SES MANAGERS TO THE NEXT HIGHER LIST IN HIS OR HER CURRENT FUNCTIONAL GROUPING, WITHOUT THE NEED TO TAKE AN EXAMINATION.

- SES INCUMBENTS WILL BE PERMITTED TO TAKE ANY EXAMINATION FOR A NEXT HIGHER CLASSIFICATION AFTER THREE YEARS IN AN SES POSITION (I.E., CAN COMPETE IN EXAMINATIONS FOR ANY OF THE SEVEN FUNCTIONAL GROUPS ONCE THEY HAVE MET THE EXPERIENCE REQUIREMENTS). SES EMPLOYEES WHO RECEIVE A SATISFACTORY RATING IN TWO CONSECUTIVE YEARS CAN TAKE ANY EXAM AFTER TWO YEARS. OUTSIDE APPLICANTS WILL BE REQUIRED TO HAVE THREE YEARS OF EXPERIENCE IN AN SES-EQUIVALENT POSITION PRIOR TO TAKING AN EXAMINATION AND MAY BE REQUIRED TO HAVE SPECIFIC TECHNICAL EXPERIENCE. THE CLASSES ELIGIBLE TO TAKE SES LEVEL, I EXAMINATIONS WILL BE DETERMINED BY THE CIVIL SERVICE COMMISSION AFTER A REVIEW OF EXISTING PROMOTIONAL LINES.
- THE APPOINTING OFFICER WILL BE PERMITTED TO FILL A VACANCY WITH ANYONE ON AN SES LIST.
- Persons who do not choose to enter the Senior Executive Service during this 30 day period, and later decide to join, will be required to compete in an open examination. The employee may keep his or her job without further testing, as long as performance is satisfactory or better. A summary of the key differences between SES and non-SES status is provided in Exhibit A.

## Summary of Differences Between SES and Non-SES Civil Service Status

Key Provisions	Non-SES STATUS	SES STATUS
Performance Evaluation	REQUIRED FOR ALL MANAGEMENT POSITIONS	REQUIRED FOR ALL SES POSITIONS
Failure to Meet Minimum Standards	RESULTS IN DISMISSAL (PER CHARTER SECTION 8.341) SUB- JECT TO EXISTING APPEAL PRO- CEDURES	RESULTS IN DEMOTION TO PREVIOUS POSITION, SUBJECT TO LIMITED APPEAL
COMPENSATION	SET BY FORMULA (NO CHANGE IN PRESENT PROCEDURES)	SET BY FORMULA IN FIRST YEAR; SALARY INCREASES AFTER THAT DEPEND ON PERFORMANCE
	SUPERIOR PERFORMANCE HAS NO IMPACT ON SALARY	SIGNIFICANT INCREASES (E.G., 15% IN ONE YEAR) PROVIDED FOR SUPER- IOR PERFORMANCE
	PERFORMANCE BELOW MINIMUM STAN- DARDS HAS NO IMPACT ON SALARY	BELOW AVERAGE OR ZERO INCREASE IN SALARY PROVIDED FOR PERFORMANCE BELOW MINIMUM STANDARDS
Promotion	REQUIRES ENTRY INTO SES THROUGH A COMPETITIVE EXAMINATION; ALL SES-DESIGNATED POSITIONS WILL BE CONVERTED TO SES WHEN VACATED	MAY BE PLACED ON AN SES LIST IF RECEIVE SUPERIOR PERFORMANCE RATING IN 2 CONSECUTIVE YEARS OR SUCCESSFULLY COMPLETE COMPETITIVE EXAM

#### PROPOSED SES CLASSIFICATION SYSTEM

- An important part of the Senior Executive Service will be the consolidation of 266 management classifications, including 190 single position classes, into 24 SES classes.
- THE CONSOLIDATION IS DESIGNED TO:
  - EXPAND THE PROMOTIONAL OPPORTUNITIES FOR SES EMPLOYEES; AN EMPLOYEE WHO IS NOW ELIGIBLE FOR PROMOTION TO ONE OR TWO POSITIONS COULD BE CONSIDERED FOR AS MANY AS 60 POSITIONS FROM A SINGLE LIST OF ELIGIBLES.
  - ENCOURAGE EMPLOYEES TO MOVE BETWEEN DEPARTMENTS DURING THEIR CAREER WITH THE CITY; 89% OF TOP MANAGERS IN SAN FRANCISCO HAVE REMAINED IN THE SAME DEPARTMENT SINCE ENTERING CITY SERVICE.
  - SIMPLIFY THE ADMINISTRATION OF MANAGEMENT POSITIONS; THE NUMBER OF EXAMINATIONS REQUIRED UNDER SES, FOR EXAMPLE, WILL BE HALF OF THE CURRENT NUMBER FOR THE SAME MANAGEMENT JOBS.
- THE SYSTEM OF 24 CLASSIFICATIONS WAS DEVELOPED AFTER A CAREFUL STUDY OF CITY ORGANIZATION CHARTS AND JOB DESCRIPTIONS FOR MANAGEMENT CLASSES.

- THE LOWER-LEVEL SES POSITIONS ARE GROUPED INTO SEVEN FUNCTIONAL AREAS:
  - FINANCE AND ACCOUNTING
  - DATA PROCESSING
  - HEALTH SERVICES
  - POLICY DEVELOPMENT
  - PERSONNEL AND GENERAL ADMINISTRATION
  - HUMAN SERVICES
  - ENGINEERING AND FACILITY MANAGEMENT
- Each functional group is divided into three levels according to salary and respon-SIBILITY. Technical knowledge is most important in Level One positions, and management SKILLS are somewhat less important. Each higher level involves greater emphasis on management ability and less on technical skills.
- At Levels IV, V and VI the Highest classifications in the Senior Executive Service technical knowledge will not be considered for most positions. Instead, candidates will be evaluated on their relative management experience and ability.
- PROMOTION AND TRANSFER WITHIN THE SES WILL FOLLOW FUNCTIONAL LINES THROUGH LEVEL III,
   AFTER WHICH PROMOTION WILL BE CITY-WIDE.

- The preliminary designation of SES Levels and functional groups for senior management positions was made on the basis of salary. An assumption was made that differences in salary reflect differences in responsibility and authority. SES classifications and salary information were transcribed to departmental organization charts and adjusted as needed to provide an internally consistent structure within each department.
- THE RECLASSIFICATION RECOMMENDATIONS (SEE APPENDIX VII) HAVE BEEN PREPARED AS A
  PRELIMINARY GUIDELINE TO DEPARTMENT HEADS. THE FINAL DETERMINATION OF POSITIONS
  TO BE INCLUDED IN THE SENIOR EXECUTIVE SERVICE WILL BE MADE BY DEPARTMENT HEADS
  SUBJECT TO CIVIL SERVICE COMMISSION REVIEW.
- THE SYSTEM AS CURRENTLY PROPOSED INCLUDES APPROXIMATELY 450 SENIOR MANAGEMENT EMPLOYEES IN EVERY CITY DEPARTMENT EXCEPT:
  - POLICE
  - FIRE
  - COMMUNITY COLLEGE DISTRICT
  - BOARD OF EDUCATION
  - REDEVELOPMENT AGENCY
  - Housing Authority
  - CITY ATTORNEY

- DISTRICT ATTORNEY
- PUBLIC DEFENDER
- SHERIFF
- SUPERIOR COURT
- MUNICIPAL COURT
- CALIFORNIA ACADEMY OF SCIENCES
- BOARD OF SUPERVISORS
- THE POLICE, FIRE AND SHERIFF'S DEPARTMENTS WERE EXCLUDED BECAUSE OF THE SPECIALIZED TRAINING AND EXPERIENCE REQUIREMENTS APPLICABLE TO UNIFORMED PERSONNEL. THE COMMUNITY

COLLEGE DISTRICT AND BOARD OF EDUCATION WERE EXCLUDED BECAUSE THEY OPERATE AS INDEPENDENT ENTITIES FROM THE CITY. THE REDEVELOPMENT AGENCY AND HOUSING AUTHORITY ARE CURRENTLY EXCLUDED FROM CIVIL SERVICE AND WOULD CONTINUE ON THAT BASIS. EXECUTIVE POSITIONS IN THE OTHER DEPARTMENTS ARE FILLED AT THE DISCRETION OF THE APPOINTING OFFICER AND HAVE TRADITIONALLY BEEN INDEPENDENT OF CIVIL SERVICE REQUIREMENTS.

- THE ADVISORY COMMITTEE RECOMMENDS THAT, ONCE THE SENIOR EXECUTIVE SERVICE IS OPERATING SUCCESSFULLY IN THE OTHER DEPARTMENTS OF THE CITY, THE CIVIL SERVICE COMMISSION SHOULD STUDY THE FEASIBILITY OF INCORPORATING THE EXCLUDED DEPARTMENTS IN SES OR DESIGNING AN SES-TYPE SYSTEM FOR EACH DEPARTMENT.
- CHARTER-EXEMPT MANAGEMENT EMPLOYEES ARE INCLUDED IN THE SYSTEM FOR PURPOSES OF SALARY SETTING AND PERFORMANCE EVALUATION. THE PROPOSED RULES ON ELIGIBILITY, SELECTION AND PENALTIES FOR POOR PERFORMANCE WOULD NOT APPLY TO EXEMPT PERSONNEL SINCE THEY ARE HIRED AND SERVE AT THE PLEASURE OF THE APPOINTING AUTHORITY. ANY EXEMPT EMPLOYEE WOULD BE ELIGIBLE TO TAKE AN EXAMINATION FOR THE NEXT HIGHER CLASSIFICATION IN SES OR TO BE PLACED ON AN SES LIST OF ELIGIBLES THROUGH THE ANNUAL PERFORMANCE EVALUATION PROCESS. ELECTED OFFICIALS ARE INCLUDED IN THE SYSTEM FOR PURPOSES OF SALARY SETTING ONLY.
- A CHART ILLUSTRATING THE ORGANIZATION OF SES CLASSIFICATIONS IS PRESENTED IN EXHIBIT B. A SUMMARY OF THE NUMBER OF POSITIONS, CLASSIFICATIONS AND DEPARTMENTS INCLUDED IN EACH SES CLASS IF PROVIDED IN EXHIBIT C.

EXHIBIT C
SUMMARY OF PRELIMINARY LISTING OF POSITIONS
TO BE INCLUDED IN THE SENIOR EXECUTIVE SERVICE

		Estimated*	Est. No. of* Existing Classi-	Est. No. of* Departments	Salary	Salary_Range**	
SES Classifications		Positions	fications	Involved	Low	High	
Finance and accounting Finance and accounting	I	8	6	5	\$20,772	\$24,388	
Finance and accounting	III	11	10	7	32,474	43,068	
Level to be determined		8	8	_1	NA	NA	
Total finance and accoun		46	33	NA	NA	NA	
Data processing	I	3	1 2	2 2	26,436 35,544	26,436 35,544	
Data processing	111	2	_1	_1	40,068	40,068	
Total data processing		9	4	NA	NA	NA	
Health services	I	2	2	1	23,016	23,016	
Health services Health services	II	22 16	10	2 _1	25,320 31,236	31,404 41,652	
Total health services	111	40	19	NA NA	NA NA	NA	
		10-2	No.				
Policy development	I	13	5	5 6	20,488	27,463	
Policy development Policy development	III	9	9	_7	36,048	39,312	
Total policy development		28	19	NA	NA	NA	
Personnel and general							
administration	I	40	18	21	19,992	28,944	
Personnel and general administration	11	26	19	90	25.452	33,228	
Personnel and general							
administration	III	_28	_19	16	30,636	41,286	
Total personnel and gen- eral administration		94	56	NA	NA	NA	
Human services	I	18	7	5	20,880	25,080	
Human services	II	38	15	.8	25,812	31,876	
	III	_13	_10	10	29,634	40,848 NA	
Total human services		69	32	NA	NA	NA	
Engineering and facil- ity management	1	18	14	8	19,080	26,676	
Engineering and facil-	II	38	34	11	26 052	33,384	
ity management Engineering and facil-	11	38	34	11	26,052		
ity management	III	16	19	8	29,076	39,876 NA	
Level to be determined		35	_35	_1	NA	- NA	
Total engineering and facility management		107	102	NA	NA	NA	
Level IV		64	47	29	27,463	51,610	
Level V		19	19	16	46,272 55,496	58,776 59,352	
Level VI		2	2	_2			
GRAND TOTAL		478	333	NA	NA	NA	

<sup>\*</sup>Final determination to be made by department heads, subject to civil service review.

<sup>\*\*</sup>Based on maximum annual salary for FY 1978-79.

NA - not applicable

## PULICIES AND PRINCIPLES

- THE SENIOR EXECUTIVE SERVICE WILL BE GOVERNED BY RULES ADOPTED BY THE CIVIL SERVICE COMMISSION UNDER A CHARTER AMENDMENT THAT WILL APPEAR ON THE NOVEMBER, 1379 BALLOT.
- THE POLICIES AND PRINCIPLES THAT WILL GUIDE THE OPERATION OF THE SES ARE SUMMARIZED IN THIS SECTION. THE AREAS COVERED INCLUDE:
  - ELGIBIILITY
  - SELECTION
  - PERFORMANCE STANDARDS AND EVALUATION
  - PROMOTION
  - COMPENSATION
  - CONSEQUENCES OF POOR PERFORMANCE
  - CAREER DEVELOPMENT
- THE SPECIAL RULES AND PROCEDURES TO BE USED IN THE TRANSITION TO SES ARE SUMMARIZED IN SECTION III OF THIS REPORT.

#### POLICY

THE POOL OF CANDIDATES SHOULD BE AS BROAD AS POSSIBLE; BARRIERS TO THE ADVANCEMENT OF EXISTING CITY EMPLOYEES SHOULD BE ELIMINATED WHEREVER FEASIBLE.

#### KEY PRINCIPLES

OPEN TESTING: ALL EXAMINATIONS FOR SENIOR EXECUTIVE SERVICE POSITIONS SHOULD BE OPEN TO OUTSIDE APPLICANTS AS WELL AS CITY EMPLOYEES.

Notice of Vacancies and Examination Dates: Availability of Jobs should be publicized as widely as possible (e.g., to executive recruiters, business publications, Job newsletters).

EXPERIENCE REQUIREMENTS: OUTSIDE APPLICANTS SHOULD BE REQUIRED TO HAVE THREE YEARS OF

EXPERIENCE IN A POSITION EQUIVALENT TO THE NEXT LOWER SES CLASSIFICATION
IN ORDER TO TAKE AN EXAM. CITY EMPLOYEES WHO HAVE COMPLETED THREE YEARS
IN AN SES POSITION SHOULD BE PERMITTED TO TAKE AN EXAMINATION FOR THE NEXT
HIGHER LEVEL, EXCEPT THAT EMPLOYEES WHO RECEIVE A SATISFACTORY RATING FOR
TWO CONSECUTIVE YEARS IN THE PERFORMANCE EVALUATION PROCESS SHOULD BE
PERMITTED TO TAKE AN EXAM AFTER TWO YEARS.

TECHNICAL REQUIREMENTS: OUTSIDE APPLICANTS MAY BE REQUIRED TO MEET CERTAIN TECHNICAL REQUIREMENTS IN ORDER TO PARTICIPATE IN AN SES EXAM. ANY SES INCUMBENT WHO MEETS THE EXPERIENCE REQUIREMENTS SHOULD BE PERMITTED TO TAKE ANY EXAM FOR THE NEXT LEVEL IN SES.

#### POLICY

Selection: Procedures should be designed to produce the Best qualified candidates.

#### KEY PRINCIPLES

DURATION OF LISTS OF ELIGIBLES: LISTS FOR MANAGEMENT POSITIONS SHOULD BE MAINTAINED CONTINUOUSLY AND SHOULD BE AUGMENTED THROUGH EXAMINATIONS AND THE SES PERFORMANCE EVALUATION PROCESS.

FREQUENCY OF EXAMINATIONS: EXAMINATIONS FOR SES POSITIONS SHOULD BE GIVEN BI-ANNUALLY OR ANNUALLY AT A MINIMUM.

PERIOD OF ELIGIBILITY: CANDIDATES SHOULD BE PERMITTED TO REMAIN ON AN SES LIST FOR UP

SCORING OF EXAMS: APPLICANTS SHOULD BE EVALUATED BY PLACING THEM IN GENERAL CATEGORIES

(E.G., SUPERIOR, SATISFACTORY, NOT ACCEPTABLE) RATHER THAN RANKING THEM BY MEANS

OF PRECISE NUMERICAL RATINGS.

SELECTION RULES: A "RULE OF THE LIST" SHOULD GOVERN THE SELECTION OF ALL MANAGEMENT PERSONNEL (I.E., THE APPOINTING OFFICER SHOULD BE ALLOWED TO SELECT ANY CANDIDATE FOUND QUALIFIED BY CIVIL SERVICE OR ELIGIBLE FOR PROMOTION WITHIN THE SES).

#### KEY PRINCIPLES

- Development and Conduct of Examinations: City Department Heads and top managers (other than the appointing officer) should participate in the development of examinations, and assist oral boards as members or advisors.
- DEFINING POSITION REQUIREMENTS: JOB RESPONSIBILITIES AND SPECIAL TECHNICAL REQUIREMENTS

  FOR MANAGEMENT POSITIONS SHOULD BE DEFINED BY THE DEPARTMENT HEAD, SUBJECT TO

  CIVIL SERVICE REVIEW.
- PROBATION PERIOD: BEFORE BEING PERMANENTLY APPOINTED, EMPLOYEES SHOULD SERVE A

  2 YEAR PROBATION PERIOD WHEN THEY ENTER A NEW SES CLASSIFICATION. DÜRING THIS
  PERIOD, AN EMPLOYEE COULD BE DEMOTED OR TERMINATED AT ANY TIME, SUBJECT TO AN
  APPEAL TO THE CIVIL SERVICE COMMISSION (SEE CONSEQUENCES OF POOR PERFORMANCE
  FOR A DESCRIPTION OF THESE PROCEDURES).
- PERSONNEL FILES: A PERSONNEL FILE ON EACH EMPLOYEE IN THE SENIOR EXECUTIVE SERVICE

  SHOULD BE ESTABLISHED INCLUDING A STATEMENT OF EDUCATIONAL BACKGROUND, EMPLOYMENT
  HISTORY (WITHIN THE CITY AND OUTSIDE), A WRITING SAMPLE FROM MATERIALS PREPARED
  ON THE JOB, A COPY OF ALL PERFORMANCE EVALUATION FORMS AND RATINGS EARNED IN
  COMPETITIVE EXAMINATIONS. THIS FILE SHOULD BE FOR THE CONFIDENTIAL USE OF THE
  DEPARTMENT HEAD AND ANY APPOINTING OFFICER CONSIDERING AN EMPLOYEE FOR APPOINTMENT.

LEIN ON WHICE STANDAINDS WIND EAMFORTION

#### POLICIES

DEPARTMENT STANDARDS: EACH DEPARTMENT SHOULD DEVELOP SPECIFIC GOALS AND OBJECTIVES THROUGH THE MAYOR'S FIRM PROJECT.

POSITION STANDARDS: AT THE BEGINNING OF EACH CALENDAR YEAR, DEPARTMENT HEADS

SHOULD DEVELOP MEASURABLE STANDARDS FOR EACH MANAGEMENT POSITION THAT

SUPPORT DEPARTMENTAL GOALS AND OBJECTIVES. THE STANDARDS SHOULD BE AGREED

UPON IN ADVANCE BY THE AFFECTED MANAGER AND THE DEPARTMENT HEAD.

PERFORMANCE EVALUATION: THE ACTUAL PERFORMANCE OF MANAGERS SHOULD BE COMPARED
WITH THE STANDARDS AT THE END OF EACH YEAR. THE RESULTS OF THIS EVALUATION
SHOULD IMPACT PROMOTIONS AND COMPENSATION.

#### KEY PRINCIPLES

POSITION STANDARDS: OBJECTIVES FOR EACH MANAGER SHOULD BE STATED IN TERMS OF RESULTS

(NOT PROCESS OR ACTIVITIES) AND SHOULD BE SPECIFIC, MEASURABLE, AND DATED. TWO
LEVELS OF STANDARDS SHOULD BE ESTABLISHED FOR EACH POSITION: MINIMUM STANDARDS
THAT MUST BE ACHIEVED TO OBTAIN A SATISFACTORY RATING AND GOALS FOR SUPERIOR
PERFORMANCE THAT MUST BE ACHIEVED TO OBTAIN A SUPERIOR RATING. WHERE POSSIBLE,
THE VIEWS OF SUBORDINATES SHOULD BE CONSIDERED IN EVALUATING MANAGERIAL PERFORMANCE (E.G., EMPLOYEE ATTITUDE SURVEYS).

REVIEW OF POSITION STANDARDS: THE CIVIL SERVICE COMMISSION STAFF SHOULD PERIODICALLY

REVIEW SELECTED POSITION STANDARDS TO DETERMINE IF THEY ARE FAIR AND REASONABLE.

If a manager and a department head cannot agree on a set of standards, the points of dispute should be resolved by a hearing officer selected by both parties from a list of officers approved by the commission. The decision of the hearing officer should be binding upon both parties.

#### KEY PRINCIPLES

PERFORMANCE EVALUATION: DEPARTMENT HEADS SHOULD MEET WITH EACH MANAGER AT THE END

OF THE CALENDAR YEAR TO REVIEW HIS OR HER PERFORMANCE AND PREPARE
A WRITTEN EVALUATION. THE RESULTS OF THE EVALUATION SHOULD NOT
BE SUBJECT TO APPEAL BEYOND THE DEPARTMENT HEAD LEVEL. SPACE
SHOULD BE PROVIDED ON THE EVALUATION FORM FOR EMPLOYEES TO RECORD
POINTS OF DISAGREEMENT WITH THE EVALUATION. RATING CATEGORIES
(E.G., SUPERIOR, SATISFACTORY, NOT ACCEPTABLE) SHOULD BE THE SAME
AS THOSE USED IN COMPETITIVE EXAMINATIONS.

STANDARDIZATION OF EVALUATION RESULTS: A COMMITTEE OF DEPARTMENT HEADS AND CIVIL SERVICE

COMMISSION STAFF SHOULD REVIEW ALL EVALUATION RESULTS AND SALARY RECOMMENDATIONS AND ADVISE DEPARTMENT HEADS WHEN THERE IS A QUESTION ABOUT THE FAIRNESS OF THE EVALUATION. THE COMMENTS OF THIS COMMITTEE SHOULD BE

CONSIDERED IN THE EVALUATION OF EACH DEPARTMENT HEAD BUT SHOULD BE ADVISORY ONLY.

TRAINING REQUIREMENTS: IN ADDITION TO ACHIEVING GOALS AND OBJECTIVES, PARTICIPATION

IN TRAINING PROGRAMS SHOULD BE CONSIDERED IN EVALUATING EACH MANAGER'S PERFORMANCE.

DEPARTMENT HEADS: HEADS OF DEPARTMENTS REPORTING TO THE MAYOR SHOULD BE EVALUATED BY

THE MAYOR OR A DESIGNEE (E.G., PRESIDENT OF THE APPROPRIATE BOARD OR

COMMISSION). HEADS OF DEPARTMENTS REPORTING TO THE CAO SHOULD BE EVALUATED

BY THE CAO. CRITERIA FOR EVALUATION SHOULD INCLUDE EFFECTIVENESS IN SETTING

STANDARDS AND EVALUATING MANAGERIAL PERFORMANCE AS WELL AS MEETING OVERALL

DEPARTMENT GOALS AND OBJECTIVES.

#### POLICY

MANAGEMENT SALARIES SHOULD BE COMPETITIVE, EQUITABLE AND USED TO REWARD SUPERIOR PERFORMANCE.

#### KEY PRINCIPLES

SALARY CONTROLS: THE CIVIL SERVICE COMMISSION SHOULD ESTABLISH THREE TYPES OF CONTROLS OVER MANAGEMENT SALARIES:

- A SALARY RANGE, BASED ON AN ANNUAL SALARY SURVEY, ESTABLISHING THE MINIMUM AND MAXIMUM SALARY THAT MAY BE PAID FOR EACH CLASS-IFICATION;
- THE MAXIMUM PERCENTAGE GROWTH THAT MAY OCCUR IN TOTAL SES SALARIES FOR A DEPARTMENT FROM ONE YEAR TO THE NEXT; AND
- THE MAXIMUM ANNUAL INCREASE IN SALARY (E.G., 15%) THAT MAY BE PAID TO ANY INDIVIDUAL SES EMPLOYEE.

SALARY GROWTH: THE MAYOR AND BOARD OF SUPERVISORS SHOULD DETERMINE, AS PART OF
THE ANNUAL BUDGETARY PROCESS, THE TOTAL AMOUNT TO BE PAID FOR SES
SALARIES (CITY-WIDE). THIS AMOUNT SHOULD AT LEAST EQUAL THE AMOUNT
THAT WOULD HAVE BEEN PAID TO SES EMPLOYEES IF THEY HAD BEEN COMPENSATED BY FORMULA. ANY SALARY SAVINGS REQUIRED OF SES EMPLOYEES
SHOULD NOT EXCEED THAT FOR ALL CIVIL SERVICE CLASSES COMBINED.

Review of Salary Ranges: The Board of Supervisors should approve or reject the recommended minimums and maximums for salaries paid to Senior Executive Service employees (no change in current practice).

#### KEY PRINCIPLES

SALARY RECOMMENDATION: DEPARTMENT HEADS SHOULD DETERMINE SALARY INCREASES (INCLUDING

A ZERO INCREASE) FOR MANAGERS BASED ON ANNUAL PERFORMANCE EVALUATIONS,

EXCEPT THAT A MANAGER'S SALARY SHOULD NOT BE REDUCED FROM THE PRECEDING

YEAR'S LEVEL. AS LONG AS THE INCREASE IN SES SALARIES FOR A DEPARTMENT

IS WITHIN THE GUIDELINES DESCRIBED ABOVE, IMPLEMENTATION SHOULD REQUIRE

NO OUTSIDE REVIEW AND SHOULD NOT BE SUBJECT TO APPEAL.

MANAGEMENT DEVELOPMENT FUND: THE BOARD OF SUPERVISORS SHOULD ESTABLISH A MANAGEMENT

DEVELOPMENT FUND TO BE USED BY MANAGERS FOR TRAINING, PROFESSIONAL

ASSOCIATION MEMBERSHIPS, ATTENDANCE AT CONFERENCES, SUBSCRIPTIONS TO

PROFESSIONAL JOURNALS AND RELATED PURPOSES. THE CIVIL SERVICE COMMISSION
SHOULD OVERSEE THE EXPENDITURE OF THE FUNDS UNDER GUIDELINES ESTABLISHED
BY THE BOARD OF SUPERVISORS. THE ANNUAL APPROPRIATION FOR THE FUND SHOULD
BE ESTABLISHED AS A PERCENTAGE OF SES SALARIES (E.G., 1%), AND EACH MANAGER
SHOULD BE REIMBURSED FOR ALLOWABLE EXPENSES UP TO THE PERCENTAGE CEILING

(E.G., FOR A \$40,000 POSITION, \$400).

DEPARTMENT HEADS: SALARY INCREASES FOR DEPARTMENT HEADS SHOULD BE ESTABLISHED BY THE

Mayor of the CAO in accordance with Civil Service Commission guidelines.

#### POLICY

ADVANCEMENT WITHIN THE SENIOR EXECUTIVE SERVICE SHOULD BE BASED ON PERFORMANCE, NOT TIME-IN-GRADE.

## KEY PRINCIPLES

PROMOTION WITHIN SES: ADVANCEMENT WITHIN THE SES SHOULD NOT REQUIRE INCUMBENTS TO TAKE

AN EXAMINATION. EMPLOYEES WHO RECEIVE A SUPERIOR PERFORMANCE EVALUATION
IN TWO CONSECUTIVE YEARS SHOULD BE AUTOMATICALLY PLACED ON THE NEXT
HIGHER LIST OF ELIGIBLES WITHIN THEIR EXISTING FUNCTIONAL GROUP.

ADVANCEMENT THROUGH TESTING: MANAGERS WHO ACHIEVE A SATISFACTORY RATING IN TWO CONSECUTIVE

YEARS SHOULD BE PERMITTED TO PARTICIPATE IN THE ANNUAL COMPETITIVE EXAMIN
ATION FOR THE NEXT HIGHER LEVEL CLASS IN ANY FUNCTIONAL GROUPING. MANAGERS

WHO COMPLETE THREE YEARS IN AN SES POSITION SHOULD BE PERMITTED TO TAKE

AN EXAMINATION FOR A NEXT HIGHER LEVEL CLASSIFICATION.

DEPARTMENT HEADS: PROMOTION RECOMMENDATIONS FOR DEPARTMENT HEADS SHOULD BE MADE

BY THE MAYOR OR THE CAO IN ACCORDANCE WITH CIVIL SERVICE COMMISSION

GUIDELINES.

#### POLICY

FAILURE TO MEET GOALS AND OBJECTIVES SHOULD RESULT IN PENALTIES FOR MANAGEMENT PERSONNEL AND, IF NECESSARY, DEMOTION OR DISMISSAL.

#### KEY PRINCIPLES

SALARY RECOMMENDATION: DEPARTMENT HEADS SHOULD RECOMMEND BELOW-AVERAGE OR ZERO SALARY
INCREASES FOR MANAGERS WHO FAIL TO MEET MINIMUM PERFORMANCE STANDARDS.

DEMOTION:

SES PERMANENT EMPLOYEES WHO FAIL TO MEET MINIMUM STANDARDS IN TWO CONSECUTIVE YEARS SHOULD BE DEMOTED TO THE NEXT LOWER SES POSITION OR THE CIVIL SERVICE POSITION PREVIOUSLY OCCUPIED. DEMOTION SHOULD BE AUTOMATIC, SUBJECT TO APPEAL BY THE AFFECTED EMPLOYEE.

Bumping Rights: A Demoted employee should have the right to "bump" another employee serving in his or her former position, but should serve a probation period in the lower level position.

DISMISSAL: PERFORMANCE BELOW STANDARDS FOR A DEMOTED EMPLOYEE SHOULD RESULT IN DISMISSAL AND TERMINATION FROM THE SENIOR EXECUTIVE SERVICE.

RIGHT OF APPEAL: ANNUAL SALARY DECISIONS AND PERFORMANCE EVALUATIONS SHOULD NOT BE

APPEALABLE BEYOND THE DEPARTMENT HEAD. APPEALS FOR DEMOTIONS SHOULD

BE STRICTLY LIMITED TO CONSIDERATION OF THE FACTS USED IN THE EVALUATIONS
THAT RESULTED IN DEMOTION. DISMISSALS SHOULD BE SUBJECT TO THE SAME

APPEAL PROCEDURES CURRENTLY APPLICABLE TO DISMISSALS OF PERMENENT

EMPLOYEES.

TRANSFERS:

#### POLICY

A CLEAR CAREER PATH FROM MANAGEMENT TRAINEE TO SENTINE EXECUTIVE SERVICE POSITIONS SHOULD BE ESTABLISHED WITHIN CIVIL SERVICE.

#### KEY PRINCIPLES

PARALLEL SYSTEMS: A PROPOSED ADMINISTRATOR/MANAGER SERIES SHOULD PARALLEL THE

PRESENT CIVIL SERVICE SYSTEM SO THAT POSITIONS COULD BE FILLED FROM

EITHER "TECHNICAL" LISTS OR "MANAGEMENT" LISTS.

FLEXIBILITY: RULES AFFECTING THE SELECTION, PROMOTION, COMPENSATION AND TERMINATION OF EMPLOYEES IN THIS SERIES SHOULD BE MORE FLEXIBLE THAN OTHER CIVIL SERVICE CLASSIFICATIONS.

EMPLOYEES SERVING IN THIS NEW SERIES OF CLASSIFICATIONS SHOULD BE ENCOURAGED TO WORK IN A WIDE RANGE OF POSITIONS IN A VARIETY OF CITY DEPARTMENTS.

## **APPENDICES**

I	PROFILE OF THE CITY'S TOP MANAGERS
ΙΙ	PROFILE OF THE CITY'S TOP POSITIONS
III	REVIEW OF PRACTICES IN OTHER JURISDICTIONS
IV	PRESENT CIVIL SERVICE RULES AND PROCEDURES
٧	Description of SES Classifications (Levels I-VI)
ΙV	DESCRIPTION OF SES FUNCTIONAL GROUPINGS
VII	PRELIMINARY LISTING AND PROPOSED RECLASSIFICATION OF POSITIONS
	TO BE INCLUDED IN THE SENIOR EXECUTIVE SERVICE
IIIV	CHARTER AMENDMENT (PROPOSITION B - NOVEMBER, 1979 BALLOT)
ĪΧ	BALLOT ARGUMENTS ON PROPOSITION B (PRO AND CON)

## PROFILE OF THE CITY'S TOP MANAGERS

- THIS PROFILE OF TOP MANAGERS AND POSITIONS IS BASED ON A SAMPLE OF 120 SENIOR MANAGERS AND POSITIONS INCLUDING:
  - DEPARTMENT HEADS
  - SUPERVISORS OF MORE THAN 100 EMPLOYEES
  - MANAGERS PAID MORE THAN \$35,000 PER YEAR

#### Most top managers:

- ARE WHITE MALES, OVER THE AGE OF 50
- HAVE WORKED FOR THE CITY MORE THAN 16 YEARS
- Have held their present positions for more than 6 years
- HAVE WORKED IN THE SAME DEPARTMENT THROUGHOUT THEIR CAREER IN THE CITY
- ARE PAID ABOUT \$36,000 PER YEAR (MAXIMUM FOR FY 1978-79)
- HAVE RECEIVED SALARY INCREASES AVERAGING ABOUT 5% PER YEAR

## SUMMARY OF CITY'S TOP MANAGERS

Low A	VERAGE
35	52
1	17
1	6
,488 \$36	,070
5.14%	.04%
RCENTAGES	
87%	
13	
79	
9	
8	
4	
18	
89	
	1 0,482 \$36 3.14% 5  RCENTAGES  87% 13  79 9 8 4 18

# PROFILE OF THE CITY'S TOP POSITIONS

- Most of the City's top positions are exempt from Civil Service
  - 46% of those positions are filled by career City employees
  - MANAGERS REMAIN IN THESE POSITIONS AN AVERAGE OF 8 YEARS
- FOR THE TOP POSITIONS FILLED THROUGH CIVIL SERVICE:
  - THE CURRENT LIST IS AN AVERAGE OF 6 YEARS OLD
  - Examinations are scheduled about every 6 years
  - AN AVERAGE OF 21 PEOPLE APPLY FOR EACH EXAMINATION
  - OF THESE, 66% QUALIFY TO TAKE THE EXAM AND 42% ARE CERTIFIED
  - WHEN A POSITION IS VACATED, IT TAKES AN AVERAGE OF 13 MONTHS TO FILL IT

## SUMMARY OF CITY'S TOP POSITIONS

	HIGH	LOW	AVERAGE
Age of Current List (YRS)	19.9	0.3	6.3
PERIOD BETWEEN TESTS (YRS)	13.3	0.5	5.9
Number of Applicants Per Class	381	2	21
Number Tested Per Class	267	2	14
Number Certified Per Class	120	1	9
Time to Fill Civil Service Position (yrs)*	4.3	0	1.1

<sup>\*</sup> FROM DATE OF TERMINATION TO DATE OF NEXT APPOINTMENT

### APPENDIX III

#### REVIEW OF PRACTICES IN OTHER JURISDICTIONS

- THERE EXISTS A DEFINITE TREND TOWARD ESTABLISHING SEPARATE COMPENSATION POLICIES FOR MANAGEMENT PERSONNEL IN LOCAL GOVERNMENT - PARTICULARLY IN CALIFORNIA. SINCE ADOPTION OF THE MEYER-MILIAS-BROWN ACT IN 1968 APPROXIMATELY 190 CITIES IN CALIFORNIA HAVE OFFICIALLY DESIGNATED MANAGEMENT PERSONNEL AND/OR HAVE ESTABLISHED SEPARATE COMPENSATION PACKAGES FOR THEIR MANAGEMENT EMPLOYEES.
- Some agencies have retained specialized job titles (e.g., Chief Building Inspector) and assigned them under an umbrella management category, while some have done away with separate job specializations and assigned top management personnel to broad executive management classifications.
- THE TREND IS TO TEST FOR MANAGEMENT SKILLS BY RATING PERFORMANCE, RATHER THAN USING TIME-IN-GRADE OR WRITTEN EXAMINATION. SOME AGENCIES HAVE EXPERIMENTED WITH ASSESS-MENT-CENTER EVALUATIONS, BUT THIS DEVICE HAS OFTEN PROVED TOO COSTLY AND TIME CON-SUMING, ESPECIALLY IF THE APPLICANT POPULATION IS LARGE.
- Most agencies with SES-type programs allow top managers broad flexibility in selecting, dismissing, disciplining and rewarding their top subordinate managers. Most allow for the right of appeal for cause (some limited only to race, religion, color, creed and related bias protected by non-discrimination statutes), and reversion to a lower SES-type class or removal for poor performance.
- WE SURVEYED TWO LARGE CALIFORNIA PUBLIC UTILITIES AND CONCLUDED THAT THEIR PROGRAMS WERE
  TOO DISSIMILAR TO PUBLIC SECTOR PROGRAMS TO SERVE AS A BASIS OF COMPARISON.

PROGRAM COMPARISON AGENCY SURVEYED	TOTAL # OF ALL EMPLOYEES/ TOTAL # OF SES-TYPE EMPLOYEES	TESTING METHODS AND POLICIES FOR SES-TYPE OPENINGS	FLIGIBLE LIST TYPE AND DURATION	COMPENSATION POLICY	TRANSITION POLICIES TERMINATION POLICIES PROBATION PERIOD POLICY	RANK-AND-FILE UNION REPRESEN- TATION ALLOWED?	LATERAL TRANSPER POLICIES	RDANKS
City of Los Angeles	45,000/500~ 600	Assessment Centers and Orsis - open and competa- tive proposed	Rule-of-the List proposed 2 years dura- tion	MBO-type proposed	Revert to old Civil Service status - l yr probetion for director and manager	NO at Executive level - still being negotiated re director and manager lavels	Proposed at all levels	IPA Funder study similar to S.F. "SES" Project. Public safety classes excluded.
State of Wisconsin	34,000/263	Results - orientated rating guides and orals	Rule of 10  list velid until exhaus- ted	Performance rated	Within 1 yr may revert to old Civil Service status - One yr probation	Ю	At option of each department	Program entitled "Caraer Executive Program". No apparate Management classes, but specified sansgement jobs are assigned to program, Public safety classes excluded.
City of Seattle	10,000/400	exam for	Rule of 5 or 25% of list, whichever is greater	Straight automatic step increases now - atudying MBO aystem	Incumbents had opt- ion of entry to prog- ram or remain in old civil Service class. Automatice reversion to old Civil Service classification - One year probation	NO	Formal pol- icy which encourages lateral transfar- ability	Three levels in program: Administrator Ministrator Director Wanager titles under unbrella "Manager" class.
City of New York	209,000/ 2,000 (120 uni- formed)	IPA-funded study proposed fewer paper pencil' tests & more pper usited evaluations and orals - assessment centers too contly hecausent population, Most exams are open & computation.	Pule of 3 4 years list duration	10 pay levela- each class in Management Management acad to a level - Levela have no incrementa	Option within 1 yr to promit yn yn yn yr yn yr yn yr	NO	Encouraged as policy, but under, but under under to date	Program called "Management Service Plan".
State of California	115,000/529	"Executiva Development Appraisal" system and detailed reports from pre- ors. Three rat- ing levels: A-supervisor B-wall qual- ified H-mot qual- ified	Pule of the List  indefinite durstion	5 psy levels with 7 steps in each level - step incresses automatic	Absolute return rights to old Clvil Service Class	NO	Allowed but in practice 93% of appoint- ments come from within each sgency	

## APPENDIX IV

## PRESENT CIVIL SERVICE RULES AND PROCEDURES

- Types of Appointments
  - EMERGENCY
    - TEMPORARY MAXIMUM OF 130 DAYS.
    - MAY BE NON-CIVIL SERVICE IN THAT APPOINTEE DOES NOT HAVE TO MEET ALL MINIMUM REQUIREMENTS FOR THE POSITION.
    - MAY BE MADE IN THE PRESENCE OF A CURRENT LIST OF ELIGIBLES.
  - LIMITED TENURE
    - •• TEMPORARY EXPIRES AT THE END OF EACH FISCAL YEAR, AND MUST BE RENEWED BY THE CIVIL SERVICE COMMISSION.
    - •• TYPICALLY IS MADE AT THE EXPIRATION OF AN EMERGENCY APPOINTMENT.
    - APPOINTEE MUST MEET ALL MINIMUM REQUIREMENTS FOR THE POSITION AS SPECIFIED BY THE CURRENT EXAMINATION ANNOUNCEMENT.
    - •• MAY NOT BE MADE IN THE PRESENCE OF A CURRENT LIST OF ELIGIBLES.
    - MAY BE ENTRANCE OR PROMOTIONAL IN NATURE.
  - PERMANENT
    - Must be made through transfer, reinstatement, reappointment or appointment from a current list of eligibles.
    - SUBJECT TO A PROBATIONARY PERIOD VARYING FROM SIX MONTHS TO TWO YEARS.

### (CONTINUED)

- PERMANENT APPOINTMENT PROCEDURES
  - CIVIL SERVICE CONDUCTS A JOB ANALYSIS EACH TIME A TEST IS TO BE GIVEN TO DETERMINE
    THE NATURE OF THE WORK PERFORMED AND THE MINIMUM REQUIREMENTS FOR THE POSITION. THE
    JOB ANALYSIS IS NOT BOUND BY THE CURRENT CLASS SPECIFICATION.
  - A NOTICE OF EXAMINATION IS THEN POSTED DETAILING MINIMUM QUALIFICATIONS, DATE OF THE EXAMINATION AND OTHER RELEVANT INFORMATION.
  - EXAMINATIONS, TYPICALLY ORAL FOR MANAGEMENT POSITIONS, ARE THEN HELD ON THE DATE SPECIFIED. THESE MAY BE:
    - ENTRANCE (CITY AND OUTSIDE APPLICANTS)
    - PROMOTIVE (ONLY CITY APPLICANTS)
    - OO COMBINED ENTRANCE AND PROMOTIVE
  - A LIST OF FLIGIBLES IS THEN PREPARED BASED ON THE EXAMINATION SCORES.
  - THE APPOINTING OFFICER WILL THEN SELECT AN APPOINTEE FROM THE TOP THREE ELIGIBLES.

# PRESENT CIVIL SERVICE SYSTEM (CONTINUED)

- SIGNIFICANT POINTS OF APPEAL
  - NOTICE OF EXAMINATION
    - PROMOTIVE CANDIDATES MAY APPEAL IF THE EXAMINATION IS ANNOUNCED AS A COMBINED PROMOTIVE AND ENTRANCE EXAM.
    - EDUCATIONAL REQUIREMENTS MAY BE APPEALED.
    - EXPERIENCE REQUIREMENTS MAY BE APPEALED.
  - URAL EXAMINATIONS
    - . BIAS BY THE ORAL BOARD.
    - •• FAILURE OF AN ORAL BOARD TO APPLY UNIFORM STANDARDS TO ALL CANDIDATES.
  - SELECTION OF APPOINTEES
    - THE SELECTION OF AN APPOINTEE MAY BE CHALLENGED ON THE BASIS OF DISCRIMINATION BY THE APPOINTING OFFICER.
- REMOVAL OF INCUMBENT
  - In all cases, good cause for termination or dismissal must be substantiated by the appointing officer,
  - SUBSTANTIATION MUST TAKE THE FORM OF A WRITTEN NOTICE TO THE EMPLOYEE; A COPY BEING FILED WITH CIVIL SERVICE.

#### PRESENT CIVIL SERVICE SYSTEM

### (CONTINUED)

#### - PERMANENT EMPLOYEES

- •• CHARGES MUST BE HEARD BEFORE A HEARING OFFICER.
- •• IF THE CHARGES ARE FOUND TO BE VALID, THEN THE INCUMBENT IS DISMISSED.
- •• THIS MECHANISM IS RARELY USED (196 TIMES BETWEEN 1971 AND 1976).

#### - PROBATIONARY EMPLOYEES

- •• THE APPOINTING OFFICER MAY TERMINATE ANY PROBATIONARY EMPLOYEE WITH THE APPROVAL OF THE CIVIL SERVICE COMMISSION.
- •• IF THE APPOINTMENT RESULTED FROM AN ENTRANCE EXAMINATION, THE CIVIL SERVICE COMMISSION MAY DISMISS THE EMPLOYEE OR RETURN HIS NAME TO THE LIST OF ELIGIBLES.
- •• IF THE APPOINTMENT WAS PROMOTIONAL, THE CIVIL SERVICE COMMISSION MAY DISMISS THE EMPLOYEE, OR RETURN HIM TO HIS ORIGINAL CIVIL SERVICE CLASSIFICATION.

#### - TEMPORARY APPOINTMENTS

- •• THE APPOINTING OFFICER MAY TERMINATE ANY TEMPORARY APPOINTMENT WITH THE APPROVAL OF THE CIVIL SERVICE COMMISSION.
- •• THE COMMISSION MAY DISMISS THE EMPLOYEE, REMOVE HIS NAME FROM THE LIST OF ELIGIBLES, RESTRICT FURTHER PARTICIPATION IN EXAMINATIONS, OR DENY THE TERMINATION AND REINSTATE THE APPOINTEE.
- •• IF THE EMPLOYEE HAS PERMANENT CIVIL SERVICE STATUS IN ANOTHER CLASSIFICATION, HE MAY BE RETURNED TO THAT CLASSIFICATION.

## APPENDIX V

## DESCRIPTION OF SES CLASSIFICATIONS\*

### • EXECUTIVE LEVEL I

- POSITION DESCRIPTION
  - Manager of a significant functional area of a small department, a small specialized unit in a larger department, or a high-level staff professional.
  - RESPONSIBLE FOR DAY-TO-DAY MANAGEMENT OF A SIGNIFICANT NUMBER OF NON-PROFESSIONALS OR A SMALL NUMBER OF PROFESSIONALS.
  - •• TECHNICAL EXPERTISE REQUIRED TO ASSIST SUBORDINATES.
  - POLICY MAKING RESPONSIBILITIES LIMITED.
- MINIMUM REQUIREMENTS
  - EDUCATION: SOME COLLEGE WORK DESIRABLE
  - EXPERIENCE: 2-4 YEARS OF FIRST-LINE SUPERVISORY EXPERIENCE IN THE APPROPRIATE FUNCTIONAL AREA.

\* NOTE: SEE FOOTNOTES AT THE END OF THIS APPENDIX.

- . EXECUTIVE LEVEL II
  - POSITION DESCRIPTION
    - MANAGER OF A SIGNIFICANT SPECIALIZED UNIT IN A LARGER DEPARTMENT, A SIGNIFICANT FUNCTIONAL AREA IN A MEDIUM SIZED DEPARTMENT, OR THE DEPARTMENT HEAD IN A VERY SMALL DEPARTMENT.
    - •• JOB RESPONSIBILITIES BEGIN TO DEEMPHASIZE TECHNICAL KNOWLEDGE.
    - POLICY MAKING RESPONSIBILITY MAY VARY DEPENDING ON THE SIZE OF THE DEPARTMENT.
  - MINIMUM REQUIREMENTS
    - •• EDUCATION: BACHELOR'S DEGREE IN APPROPRIATE TECHNICAL DISCIPLINE. (1)
    - EXPERIENCE: 4-6 YEARS SUPERVISORY EXPERIENCE IN THE APPROPRIATE FUNCTIONAL AREA, AT LEAST THREE OF THOSE YEARS BEING IN A POSITION EQUIVALENT TO SES EXECUTIVE LEVEL I.

- EXECUTIVE LEVEL III
  - Position Description
    - MANAGER OF A SIGNIFICANT FUNCTIONAL AREA IN A LARGE DEPARTMENT, DEPUTY DEPARTMENT HEAD IN MEDIUM SIZE DEPARTMENT, OR DEPARTMENT HEAD IN A SMALL DEPARTMENT.
    - A GOOD TECHNICAL KNOWLEDGE MAY BE REQUIRED OCCASIONALLY TO ASSIST SUBORDINATES, HOWEVER, PRIMARY RESPONSIBILITIES ARE WEIGHTED TOWARD MANAGEMENT SKILLS.
    - SIGNIFICANT POLICY MAKING RESPONSIBILITY.
  - MINIMUM REQUIREMENTS
    - •• EDUCATION: BACHELOR'S DEGREE IN APPROPRIATE TECHNICAL DISCIPLINE. (1)
    - •• EXPERIENCE: 6-8 YEARS SUPERVISORY EXPERIENCE, AT LEAST THREE OF THOSE YEARS BEING IN A POSITION EQUIVALENT TO SES EXECUTIVE LEVEL II.

- EXECUTIVE LEVEL IV<sup>(2)</sup>
  - POSITION DESCRIPTION
    - DEPARTMENT HEAD OR DEPUTY DEPARTMENT HEAD.
    - MINIMAL TECHNICAL KNOWLEDGE IS REQUIRED AND MAY BE GAINED ON THE JOB.
    - •• EMPHASIS ON HIGH-LEVEL MANAGEMENT AND POLICY DECISIONS.
  - MINIMUM REQUIREMENTS
    - •• Education: Bachelor's degree in any technical discipline; additional study (1) in management or business administration desirable.
    - •• EXPERIENCE: 8-10 YEARS SUPERVISORY EXPERIENCE, AT LEAST THREE OF THOSE YEARS BEING IN A POSITION EQUIVALENT TO SES EXECUTIVE LEVEL III.
- Executive Level V (2)
  - POSITION DESCRIPTION
    - HEAD OF A LARGE DEPARTMENT OR DEPUTY DIRECTOR OF ONE OF THE LARGEST DEPARTMENTS.
    - •• RESPONSIBILITY CONSISTS ENTIRELY OF HIGH LEVEL MANAGEMENT AND POLICY DECISIONS,

- EXECUTIVE LEVEL V (CONT'D)
  - MINIMUM REQUIREMENTS
    - •• EDUCATION: BACHELOR'S DEGREE IN ANY TECHNICAL DISCIPLINE; ADDITIONAL STUDY (1)
      IN MANAGEMENT OR BUSINESS ADMINISTRATION ALSO REQUIRED.
    - •• EXPERIENCE: 10+ YEARS OF SUPERVISORY EXPERIENCE, AT LEAST THREE OF THOSE YEARS BEING IN A POSITION EQUIVALENT TO SES EXECUTIVE LEVEL IV.
- EXECUTIVE LEVEL VI
  - MAYOR
  - CA0

## **FOOTNOTES**

- (1) EDUCATION REQUIREMENTS WILL BE WAIVED FOR SES PROMOTIONAL CANDIDATES (1.E., SES INCUMBENTS WHO DESIRE TO MOVE TO THE NEXT LEVEL WITHIN THE SENIOR EXECUTIVE SERVICE).
- (2) A TECHNICAL REQUIREMENT MAY BE ESTABLISHED FOR SOME POSITIONS (E.G., CORONER MUST BE A PHYSICIAN).

#### APPENDIX VI

## DESCRIPTION OF SES FUNCTIONAL GROUPINGS

## ACCOUNTING AND FINANCE

SUPERVISION OF PERSONNEL INVOLVED IN ACCOUNTING, PAYROLL, INVESTMENTS, OR OTHER FINANCIAL FUNCTIONS. A DEMONSTRATED OVERALL KNOWLEDGE OF FINANCE AND ACCOUNTING IS NECESSARY TO PERFORM THE TASKS OF THE POSITION SUCCESSFULLY. AN IN-DEPTH KNOWLEDGE OF SOME PARTICULAR DISCIPLINE MAY BE REQUIRED FOR SOME POSITIONS (E.G., AUDITING). EDUCATION SHOULD BE IN THE AREAS OF ACCOUNTING, FINANCE, OR BUSINESS ADMINISTRATION.

## DATA PROCESSING

SUPERVISION OF PERSONNEL INVOLVED IN THE DATA PROCESSING FUNCTION OF THE CITY. ALL POSITIONS IN THIS CATEGORY REQUIRE PRIOR EXPERIENCE IN DATA PROCESSING CONCEPTS AND TECHNIQUES. CERTAIN POSITIONS MAY REQUIRE EXTENSIVE TECHNICAL KNOWLEDGE (E.G., TECHNICAL SERVICES), WHILE OTHERS MAY REQUIRE ONLY GENERALIZED KNOWLEDGE OF DATA PROCESSING FUNCTIONS. EDUCATION REQUIREMENTS MAY BE GENERAL; HOWEVER, CERTAIN DEGREE AREAS (E.G., COMPUTER SCIENCES, BUSINESS ADMINISTRATION) ARE DESIRABLE.

DESCRIPTION OF SES FUNCTIONAL CLASSIFICATIONS (CONT'D)

## HEALTH SERVICES

Supervision of personnel involved in the delivery of health care services. Education, Licensing, and experience requirements may be quite specific for certain positions (e.g., nurses, pharmacists, physicians) or may be more general (e.g., hospital administration).

## POLICY DEVELOPMENT

Supervision or direct involvement in the formulation of City policy ultimately affecting the public. Agencies involved in this activity include the Mayor's office, the Office of Community Development, and the City Planning Department. Prior experience in formulating public policy is important although educational requirements may be quite flexible.

## PERSONNEL AND GENERAL ADMINISTRATION

Supervision of personnel involved in general management personnel administration, training, record-keeping, and most support functions. Experience requirements should emphasize general supervisory and management skills. Managers included in other functional areas may be required to perform many of the tasks included here as well as more as more technical activities.

DESCRIPTION OF SES FUNCTIONAL CLASSIFICATIONS (CONT'D)

## HUMAN SERVICES

SUPERVISION OF PERSONNEL INVOLVED IN PROBATION AND SOCIAL SERVICES, AND CULTURAL AND RECREATION SERVICES. DEPARTMENTS INVOLVED INCLUDE THE LIBRARY, FINE ARTS MUSEUM, DEPARTMENT OF SOCIAL SERVICES, JUVENILE AND ADULT PROBATION, AND THE RECREATION AND PARK DEPARTMENT. EDUCATION AND EXPERIENCE REQUIREMENTS WILL TYPICALLY BE GENERAL FOR POSITIONS IN THIS FUNCTIONAL GROUPING.

## ENGINEERING AND FACILITY MANAGEMENT

SUPERVISION OF PERSONNEL INVOLVED IN ENGINEERING, FACILITY OPERATIONS AND FACILITY MAINTENANCE ACTIVITIES IN THE CITY. ENGINEERING POSITIONS MAY REQUIRE SPECIALIZED EXPERTISE IN A PARTICULAR FIELD OF ENGINEERING; HOWEVER, TECHNICAL REQUIREMENTS SHOULD BE KEPT TO A MINIMUM. FACILITY OPERATIONS POSITIONS VARY FROM THE MANAGEMENT OF A UTILITY OPERATING DEPARTMENT TO A HOSPITAL CAFETERIA. FACILITY MAINTENANCE INCLUDES THE JANITORIAL AND MAINTENANCE FUNCTIONS FOR BUILDINGS, MECHANICAL TYPE MAINTENANCE FOR BUSES, STREETCARS, ETC., AS WELL AS MAINTENANCE OF STREETS, PIERS, STREETCAR TRACKS, AND PARKING FACILITIES. EXPERIENCE REQUIREMENTS FOR FACILITY OPERATIONS AND MAINTENANCE POSITIONS SHOULD INCLUDE KNOWLEDGE OF GENERAL LABOR MANAGEMENT, AND SKILLS IN CONTRACTOR NEGOTIATION AND RELATED FIELDS. EDUCATION REQUIREMENTS SHOULD REMAIN GENERAL.

#### APPENDIX VII

Preliminary Listing And Proposed Reclassification of Positions To Be Included In The Senior Executive Service

### Departments Excluded From the Senior Executive Service:

Police Fire Board of Supervisors Community College District Board of Education Redevelopment Agency

Housing Authority

City Attorney District Attorney Public Defender Sheriff Superior Court Municipal Court California Academy of Sciences

## PRELIMINARY LISTING AND PROPOSED RECLASSIFICATION OF POSITIONS TO BE INCLUDED IN THE SENIOR EXECUTIVE SERVICE

NOTE: This listing is provided as a non-binding guideline to Department heads and the Civil Service Commission. The final determination of positions to be included in the SES will be made by Department heads subject to Civil Service Commission approval.

NEW CLASSIFICATION	DEPARTMENT NAME	TMENT NAME ORGANIZATIONAL UNIT OLD CLASSIFICATION		ESTIMATED NUMBER EMPLOYEES SUP.	SALARY	
FINANCE AND ACCOUNTING						
LEVEL I	Rec. & Park SFGH SFGH Public Health Dept. of Public Health Juvenile Probation Social Services Criminal Justice Coun.	Asst. Business Mgr. Dir. Patient Accts. Billing & Collection CMHS Administration Statistics Grants, Res. & Records NA Fiscal Administration	3102 A129 1664 1664 2816 1806 1806 NA	75 199 82 24 23 9 NA 2	20,772 24,388 24,252 24,252 23,700 23,460 NA	
<u>LEVEL II</u>	Assessor Tax Collector Controller Controller Controller Controller Controller MOET MOET MOET MOET Rec. & Park Airport Public Health Assessor Social Services Public West Public Works Juvenile	Chief Auditor Chief Auditor Chief Auditor Payroll General Office Audits Federal & State Grants Budgec Control R. B. From & Fin. R. Bernent Acctg. Com. Div. Asst. Mgr. Business Division Chief Accountant Administration (CMHS) Real Estate Analyst Audit Chief Accountant Bureau of Accounts Business Operations	4226 4226 1658 1658 1658 1658 1658 1658 1658 16114 1116 3104 1658 2126 4256 1658	NA 43 34 53 14 112 13 98 49 NA 76 NA 33 NA 75 37 24	32,160 32,160 32,160 32,160 32,160 32,160 31,404 26,568 32,916 32,160 32,160 32,160 32,160 32,160 32,160	

<sup>\*</sup> Charter Exempt Position NA: Not Available

NEW CLASSIFICATION	SSIFICATION DEPARTMENT NAME ORGANIZATIONAL UNIT OLD CLASSIFICATION		ESTIMATED NUMBER EMPLOYEES SUP.	FY 78-79 SALARY	
FINANCE AND ACCOUNTING (cont'd)					
LEVEL III	Controller PUC PUC PUC PUC PUC PUC- Water Dept. Employees Retire. Sys. Airport Public Health Assessor Social Services PUC-MUNI	Accts. & Statistics Finance: Grants Finance: Accounting Finance: Budget Com. Div. Gen. Mgr. Investment Div. Asst. GM: Bus. Admin. Fiscal Officer Chief Appraiser Fiscal Financial Mgmt.	1672 New New 1118 1115 9258 1666 4269 1675	16 NA NA NA 4 NA 28 NA NA	36,228 NA NA NA 32,916 43,068 36,474 32,474 33,696 35,208 35,208
LEVELS TO BE DETERMINED	PUC " " " " " "	Mgr. of Accounting Svcs. Mgr., Financial Plan. and Control (FP&C) Dep. GM-FP&C, MUNI " " ", Water & Pow " " ", Revenues " " - Acctg., Payroll " " - Acctg., Cash Mgmt	11	NA	NA " " " " " " " " " " " " " " " " " " "
ATA PROCESSING					
LEVEL I	EDP Social Services	System & Proc. Sup. (2) Administrative Sycs.	1866 1866	118, 41	26,436 26,436
LEVEL II	EDP EDP EDP PUC	Special Projects Operations Division Technical Services Bur. of Info. Systems	1879 1880 1880 1880	32 161 16 NA	35,544 35,544 35,544 35,544
LEVEL III	EDP EDP	Administration Applic. Systems & Prog.	1881 1881	8 48	40,068 40,068

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department. NA: Not Available

NEW CLASSIFICATION	ATION DEPARTMENT NAME ORGANIZATIONAL UNIT OLD CLASSIFIC		OLD CLASSIFICATION	ESTIMATED NUMBER EMPLOYEES SUP.	R FY 78-7 SALAR	
EALTH SERVICES						
LEVEL I	Public Health	Special Projects	NA	NA	NA	
	Public Health	Health Education	2824	9	23,016	
LEVEL II	Public Health	Drug Prog. Admin.	2246	7	29,652	
221221	Public Health	Mission: Outpt. Team I	2934	16	27,192	
	Public Health	Adult Day Treat.	2593	18	26,052	
	Public Health	CMHS Soc. Prob. Ctr.	2934	NA	27,192	
	Public Health	NE Clinical Prog. I	2246	25	29,652	
	Public Health	Emergency Services	2132	123	29,076	
	Public Health	LH: Asst. Dir. Nur. (5)	2366	NA	27,192	
	Public Health	SFGH: Asst. Dir. Nur. (7)	2368	NA	27,852	
	Public Health	SFGH: Education	2352	7	25,944	
	Public Health	SFGH: Opr. Rm. Nursing	2344	53	25,320	
	Public Health	Chemistry Lab.	2490	11	26,052	
	Coroner	Admin. Coroner	2581	17	31,404	
LEVEL III	Public Health	Jail Medical Services	2248	53	36,720	
LEVEL III	Public Health	Jail Medical Services	2248	NA NA		
	Public Health				41,652 36,720	
		Ctr. for Spec. Probs.	2248	45		
	Public Health	Juv. Hall Med. Clinic	2232	13	41,652	
	Public Health	Mat. & Child. Health	2232	21	41,652	
	Public Health	SE Geriatrics	2248	10	36,720	
	Public Health	Mission Outpt: Team II	2232	15	41,652	
	Public Health	Mission Outpt: Crisis	2232	14	41,652	
	Public Health	NE Clinical Svc. II	2248	62	36,720	
	Public Health	Dis. V Child Day Treat.	2248	28	36,720	
	Public Health	LH: Medical Svcs.	2171	51	38,916	
	Public Health	SFGH: Nursing Svcs.	2370	810	32,448	
	Public Health	SFGH: Pharmacy	2452	43	31,236	
	Public Health	Public Health Labs. (2)	2492	32, 21	33,384	
	Public Health	LH: Nursing Services	2369	640	30,924	

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department. NA: Not Available

NEW CLASSIFICATION	N DEPARTMENT NAME ORGANIZATIONAL UNIT OLD CLASSIFICATION		ESTIMATED NUMBER EMPLOYEES SUP.	FY 78-79 SALARY	
POLICY DEVELOPMENT					
LEVEL I	Mayor Mayor Mayor Mayor Community Development Relocation Appeals Bd. Comm./Status Women Economic Opp. Council	Legislative Advocate Special Projects Citizen Asst. Ctr. Personal Secretary Program Staff (5) Program Monitoring Director Coordinator Director	PSC 9740 NA 1849* 1849* 9405 9740 1186* PSC	NA 1 4 NA 4 2 NA NA	NA 20,488 NA 27,463 27,463 26,052 20,488 24,542 NA
LEVEL II	Community Development Economic Development Criminal Justice Coun. Bd. of Permit Appeals Emergency Svc. PUC	Special Assistant Asst. Deputy for Dir. Planning & Operations Exec. Director Director MUNI-Elderly & Hdc.	5404 5109 NA 1575* 8246 9746	21 NA 8 2 6 NA	33,769 31,680 NA 29,520 28,392 31,356
LEVEL III	Mayor - FIRM Project Mayor Community Development Criminal Just. Council Planning Commission Planning Commission PUC PUC Airport	FIRM Director Budget Director Director Executive Director Asst. Dir. Pl. & Prog. Asst. Dir. Pl. & Impl. Bu. of Perf. Monitor. MUNI - Planning Div. Asst. GM: Plant Dev.	9750 NA 5402 8195 5113 5112 New 9189 9260	10 2 22 12 NA NA NA NA	37,986 NA 38,028 35,592 38,544 38,544 NA 36,048 36,384

\* Charter Exempt Position

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department.
PSC: Personal Services Contract

NA: Not Available

				ESTIMATED NUMBER	FY 78-79
NEW CLASSIFICATION	DEP AR TMENT NAME	ORGANIZATIONAL UNIT	OLD CLASSIFICATION	EMPLOYEES SUP.	SALARY

#### PERSONNEL & GENERAL ADMINISTR ATION

LEVEL I

Mayor         Office Mgt.         1846         3         25, PUC           PUC         Bureau of Admin.         New         NA         NA           PUC         Admin.: Personnel         New         NA         NA           PUC         Admin.: Training         New         NA         NA           PUC         Admin.: Comm. Partic.         New         NA         NA           PUC         Admin.: Security         New         NA         NA           PUC         Admin.: Claims         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           PUC         Admin.: Parchasing         New         NA         NA           PUC         Admin.: Parchasing         New         NA         NA           PUC         Admin.: Parchasing         New         NA         NA           Rec. & Park         Exec. Secretary         3110*         1         21,           Rec. & Park         Exec. Secretary         3110*         1         22,           Rej. Wgts.: & Measures         Social Services         1270         10         23,           Rg. Jg. Wgts.: & Measures         Deputy Recorder         1270	Mayor PUC	3 25,080 NA N	New New New New	
PUC         Bureau of Admin.         New         NA         NA           PUC         Admin.: Personnel         New         NA         NA           PUC         Admin.: Training         New         NA         NA           PUC         Admin.: Comm. Partic.         New         NA         NA           PUC         Admin.: Security         New         NA         NA           PUC         Admin.: Affirm. Action         New         NA         NA           PUC         Admin.: Claims         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           Rec. & Park         Exec. Secretary         3110*         1         21,           Rec. & Park         Exec. Secretary         1270         12         23,           Social Services         1270         26         23,           Public Health         Central Office         1270         10         23,           Reg./ Wgrs. & Measures         Deputy Recorder         1129         NA         24,           Registrar         Deputy Registrar         1129         NA         24,           Public Health         Laguna Honda Hospital         1270	PÚC PUC PUC PUC PUC PUC PUC PUC PUC	NA NÁ NA NA NA NA NA NA NA NA NA NA	New New New	
PUC         Admin.: Personnel         New         NA         NA           PUC         Admin.: Training         New         NA         NA           PUC         Admin.: Cacimin.         New         NA         NA           PUC         Admin.: Security         New         NA         NA           PUC         Admin.: Claims         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           Rec. & Park         Exec. Secretary         3110*         1         21,           Rec. & Park         Exec. Secretary         3110*         1         22,           Rec. & Park         Personnel Director         1270         12         23,           Social Services         Social Services         1270         10         23,           Ag./wgts. & Measures         Deputy Rejector         1270         10         23,           Ag./www. & Ma         NA         29,           Registrar         Deputy Registrar         1129         NA         24, <td>PUC PUC PUC PUC PUC PUC PUC PUC</td> <td>NA NA NA NA NA NA NA NA NA NA NA</td> <td>New New New</td> <td>Bureau of Admin.</td>	PUC PUC PUC PUC PUC PUC PUC PUC	NA	New New New	Bureau of Admin.
PUC         Admin.: Training         New         NA         NA           PUC         Admin.: Comm. Partic.         New         NA         NA           PUC         Admin.: Security         New         NA         NA           PUC         Admin.: Affirm. Action         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           Rec. & Park         Exec. Secretary         3110*         1         21,           Rec. & Park         Personnel Director         1270         12         23,           Social Services         Social Services         1270         26         23,           Public Health         Central Office         1270         10         23,           Rg, Jwgts. & Measures         Deputy Recorder         1129         NA         24,           Registrar         Deputy Registrar         1129         NA         24,           Public Health         Laguna Honda Hospital         1270         8         23,           Library         Lib	PUC PUC PUC PUC PUC PUC PUC	NA	New New	
PÜC         Admin.: Comm. Partic.         New         NA         NA           PÜC         Admin.: Security         New         NA         NA           PÜC         Admin.: Affirm. Action         New         NA         NA           PÜC         Admin.: Affirm. Action         New         NA         NA           PÜC         Admin.: Purchasing         New         NA         NA           PÜC         Admin.: Agency Liaison         New         NA         NA           Rec. & Park         Exec. Secretary         3110*         1         21,           Rec. & Park         Personnel Director         1270         12         23,           Social Services         Social Services         1270         26         23,           Public Health         Central Office         1270         10         23,           Ag, Wgts. & Measures         Deputy Recorder         1127         NA         24,           Registrar         Deputy Recorder         1129         NA         24,           Public Health         Laguna Honda Hospital         1270         8         23,           Library         Library Main         1270         6         23,           Airport	PUC PUC PUC PUC PUC PUC PUC	NA NA NA NA NA NA NA NA	New	
PUC         Admin.: Security         New         NA         NA           PUC         Admin.: Affirm. Action         New         NA         NA           PUC         Admin.: Claims         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           PUC         Admin.: Agency Liaison         New         NA         NA           Rec. & Park         Exec. Secretary         3110*         1         21,           Rec. & Park         Personnel Director         1270         12         23,           Social Services         Social Services         1270         10         23,           Rg./Wgts. & Measures         Deputy Agric. Comm.         3452         NA         20,           Recorder         Deputy Recorder         1129         NA         24,           Registrar         Deputy Registrar         1129         NA         24,           Public Health         Laguna Honda Hospital         1270         8         23,           Library         Library Main         1270         6         23,           Airport         Administration         1270         6         23,           Aliport         MUNI<	PUC PUC PUC PUC PUC	NA NA NA NA NA NA		
PUC         Admin.: Affirm. Action         New         NA         NA           PUC         Admin.: Claims         New         NA         NA           PUC         Admin.: Purchasing         New         NA         NA           PUC         Admin.: Agency Liaison         New         NA         NA           Rec. & Park         Esec. Secretary         3110*         1         21,           Rec. & Park         Personnel Director         1270         12         23,           Social Services         Social Services         1270         26         22,           Public Health         Central Office         1270         10         23,           Ag./Wgts. & Measures         Deputy Recorder         1129         NA         24,           Registrar         Deputy Recorder         1129         NA         24,           Public Health         Laguna Honda Hospital         1270         8         23,           Public Health         Laguna Honda Hospital         1270         5         23,           Library         Library Main         1270         6         23,           Airport         Administration         1270         NA         23,           PUC	PUC PUC PUC PUC	NA NA		
PUC         Admin.; Claims         New         NA         NA           PUC         Admin.; Purchasing         New         NA         NA           PUC         Admin.; Agency Liaison         New         NA         NA           Rec. & Park         Exec. Secretary         3110*         1         21,7           Rec. & Park         Personnel Director         1270         12         23,7           Social Services         1270         26         23,7           Public Health         Central Office         1270         10         23,7           Ag./Wgts. & Measures         Deputy Agric. Comm.         3452         NA         20,8           Recorder         Deputy Recorder         1129         NA         24,9           Registrar         Deputy Registrar         1129         NA         24,9           Public Health         Laguna Honda Hospital         1270         8         23,1           Library         Library Main         1270         6         23,1           Airport         Administration         1270         NA         24,2           PUC         MUNI         1270         NA         23,7           PUC         MUNI         1270	PUC PUC PUC	NA NA		
PUC PUC PUC Admin.: Purchasing PUC Admin.: Agency Liaison Rec. & Park Rec. & Park Exec. Secretary Social Services         New NA 1         NA 1         1, 21, 23, 3, 50cial Services         1270         12         23, 23, 24, 25, 26         23, 23, 24         26         23, 23, 23, 24         26         23, 23, 24         26         23, 24, 25         26         23, 24, 25         26         23, 24         26         23, 24         26         23, 24         26         23, 24         26         23, 24         24         26         23, 24         24         26         23, 24         24         26         23, 24         24	PUC PUC			
PUC         Admin.: Agency L\(^1\) Lisson         New         NA         NA           Rec. & Park         Exec. Secretary         3110*         1         21, Rec. & Park         Personnel Director         1270         12         23, Secretary           Social Services         1270         26         23, Public Health         10         23, Public Health         10         23, Public Health         NA         20, Recorder         NA         20, Recorder         NA         24, Registrar         NA         24, Public Health         Laguna Honda Hospital         1270         8         23, Public Health         23, Public Health         CMHS Administration         1270         5         23, Library         Library Main         1270         6         23, Airport         Administration         1270         6         23, PUC         MUNI         1270         NA         23, PUC         NA         23, Real Estate         Agriculture & Land         4120*         48         23, Real Estate         Agriculture & Land         4143         7         28, Real Estate         Alport         4143         6         28, Real Estate         Alport         4143         6         28, Real Estate	PUC			
Rec. & Park         Exec. Secretary         3110*         1         21, Rec. & Park           Rec. & Park         Personnel Director         1270         12         23, Social Services         1270         26         23, Social Services         1270         10         24, Social Services         128, Social Services         129         NA         24, NA         29, NA         24, Public Health         129         NA         24, NA         24, Public Health         1270         8         23, Library         1270         5         23, Library         1270         6         23, Airport         Administration         1270         NA         23, PUC         NA         23, PUC         MUNI         1270         NA         23, Real Estate         Agriculture & Land         4120*         48         23, Real Estate         Agriculture & Land         4143         7         28, Real Estate         Alport         4143         6         28, Real Estate         Alport         4170         4143				
Rec. & Park   Personnel Director   1270   12   23,				
Social Services   Social Services   1270   26   23,				
Public Health         Central Office         1270         10         23, Ag, Wgts, & Measures         Deputy Agric, Comm.         3452         NA         20, Recorder         NA         20, Recorder         1129         NA         24, NA         24, Public Health         Laguna Honda Hospital         1270         8         23, Public Health         Laguna Honda Hospital         1270         5         23, Library         Library Mainistration         1270         6         23, Riprort         23, PUC         NA         23, PUC         NA         23, PUC         NA         23, Real Estate         Agriculture & Land         4120*         48         23, Real Estate         Agriculture & Land         4143         7         28, Real Estate         Agriculture & Land         4143         6         28, Real Estate           Real Estate         Airport         4143         6         28, Real Estate         28, Real Estate         Airport         4143         6         28, Real Estate				
Ag, Wgts. & Measures         Deputy Agric. Comm.         3452         NA         20,           Recorder         Deputy Recorder         1129         NA         24,           Registrar         Deputy Registrar         1129         NA         24,           Public Health         Laguna Honda Hospital         1270         8         23,           Public Health         CMHS Administration         1270         5         25,           Library         Library Main         1270         6         23,           Airport         Administration         1270         NA         23,           PUC         MUNI         1270         NA         23,           War Memorial         Asst. Managing Dir.         4120*         48         23,           Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,				
Recorder         Deputy Recorder         1129         NA         24,           Registrar         Deputy Registrar         1129         NA         24,           Public Health         Laguna Honda Hospital         1270         8         23,           Public Health         CMHS Administration         1270         5         23,           Library         Library Main         1270         6         23,           Airport         Administration         1270         NA         23,           PUC         MUNI         1270         NA         23,           War Memorial         Asst. Managing Dir.         4120*         48         23,           Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,				
Registrar         Deputy Registrar         1129         NA         24,           Public Health         Laguna Honda Hospital         1270         8         23,           Public Health         CMHS Administration         1270         5         23,           Library         Library Main         1270         6         23,           Airport         Administration         1270         NA         23,           PUC         MUNI         1270         NA         23,           War Memorial         Asst. Managing Dir.         4120*         48         23,           Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,				
Public Health         Laguna Honda Hospital         1270         8         23,           Public Health         CMHS Administration         1270         5         23,           Library         Library Main         1270         6         23,           Airport         Administration         1270         NA         23,           PUC         MUNI         1270         NA         23,           War Memorial         Assr. Managing Dir.         4120*         48         23,           Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,				
Public Health         CMHS Administration         1270         5         23,           Library         Library Main         1270         6         23,           Airport         Administration         1270         NA         23,           PUC         MUNI         1270         NA         23,           War Memorial         Asst. Managing Dir.         4120*         48         23,           Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,				
Library         Library Main         1270         6         23, 23, 23, 23, 23, 23, 23, 23, 23, 23,				
Airport         Administration         1270         NA         23,           PUC         MUNI         1270         NA         23,           War Memorial         Asst. Managing Dir.         4120*         48         23,           Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,				
PUC         MUNI         1270         NA         23,           War Memorial         Assr. Managing Dir.         4120*         48         23,           Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,				
War Memorial         Asst. Managing Dir.         4120*         48         23,           Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,           Augher         28,         28,         28,         28,				
Real Estate         Agriculture & Land         4143         7         28,           Real Estate         Airport         4143         6         28,				
Real Estate Airport 4143 6 28,				
Real Estate Right-of-Way 4143 16 28,		16 28,944	4143	

\* Charter Exempt Position

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department.

NA: Not Available

NEW CLASSIFICATION	DEPARTMENT NAME	ORGANIZATIONAL UNIT	OLD CLASSIFICATION	ESTIMATED NUMBER EMPLOYEES SUP.	FY 78-79 SALARY
ERSONNEL & GENERAL					
LEVEL II	MOET	Planning, Evaluation	9744	27	27,248
ELVEL II	MOET	Employability Prog.	9708	43	27,852
	Civil Service	S&W Asst. Div. Mgr.	1248	9	32,448
	Civil Service	Classification	1248	13	32,448
	Civil Service	Infor, Ctr. Admin.	1248	14	32,448
	Civil Service	Testing Admin.	1248	28	32,448
	Civil Service	Special	1248	14	32,448
	War Memorial	Managing Director	4122*	NA	33,228
	Public Health	Personnel	1276	11	31,680
	Public Health	LH: Asst. Admin.	2158	142	29,784
	Port	Special Projects	9390	NA	28,944
	Rec. & Park	Executive Asst.	3115	4	31,524
	Public Health	LH: Asst. Admin.	2142	185	33,228
	Public Health	SFGH: Asst. Adm. (2)	2142	66, 37	33,228
	Public Health	SFGH: Med. Records	2118	87	27,720
	Public Health	SFGH: Personnel	1276	24	32,448
	Public Health	SFGH: Admissions	2142	90	33,228
	Public Works	Bureau Pers. Admin.	1272	18	31,680
	PUC	MUNI Personnel Admin,	1272	NA	31,680
	Public Health	SFGH: Personnel Admin.	1272	23	31,680
	Emp. Retirement Sys.	Workers' Comp. Div.	8166	34	28,812
	MOET	Program Audit	9708	NA	27,852
	Port	Commercial Property	9396	25	25,452
	Port	Marketing	9393	2 37	25,944
	Social Services	Personnel	1273	3/	31,680
LEVEL III	MOET	Director	PSC	186	NA
	Civil Service	Salaries & Wages	1278	24	35,700
	Civil Service	Examinations	1278	59	35,700
	Airport	Asst. Dir Public Svcs.	New	NA	NA
	Airport	DirPlanning & Ctl.	New	NA	NA
	Airport	Dep. Dir Strat. Plng.	New	NA	NA
	Airport	Dep. Dir Mgmt. Assist.	New	NA	NA
	Airport	Comm. Affairs	New	NA	NA

\* Charter Exempt Position

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department.

PSC: Personal Services Contract

NA: Not Available

ERSONNEL & GENI DMINISTRATION (C					
				5	
LEVEL III	Social Services Social Services	AFDC	2971 2969	210 110	34,032
	Social Services	Food Stamps Medi-Cal	2969	194	30,636
	Social Services	Adult Services	2969	110	30,636
	Social Services		2969	190	30,636
	Social Services	Family Services General Assistance	2969	80	30,636
	Social Services	Audit	2969	20	30,636
	Public Health	SFGH: Deputy Director	A140	1500	41,28
	Public Works	Admin., Director - BBI	5179	30	34,87
	Health Serv. Systems	Executive Director	1108*	24	33,696
	Registrar	Registrar	1128	20	36,048
	Recorder	Recorder	1128	18	36,04
	Ag./Wgts. & Measures	Agricul. Comm.	3456	16	35,36
	Tax Collector	Dep. Admin.	4373	123	35,89
	Purchasing	Asst. Director	1160	200	30,63
	Public Administrator	Public Guardian	1126	24	34,03
	Social Services	Admin. Serv.	2970	190	32,16
	PUC - Hetch Hetchy	Hetch Hetchy Admin.	5140	NA	34,530
	Fine Arts Museum	Adm. & Develop.	3587	93	34,03
JMAN SERVICES					
LEVEL I	Art Commission	Asst. Director	A101	129	22,94
	Juvenile Probation	Juvenile Hall	8340	99	23,90
	Juvenile Probation	Intake	8415	47	25,08
	Juvenile Probation	Placement	8415	51	25,08
	Juvenile Probation	Log Cabin Ranch	8330	20	26,56
	Law Library	Chief Asst. Librarian	0170	NA	21,21
	Public Health	Environmental Health	6124	25	23,70
	Social Services	AFDC (4)	2946	28, 44, 28,	
	Social Services	Food Stamps (2)	2946	50, 63	20,88
	Social Services	Medi-Cal (2)	2946	45, 51	20,88
	Social Services	Admin. Svcs. (2)	2946	68, NA	20,880
	Social Services	BHI	2946	25	20,88

ORGANIZATIONAL UNIT

OLD CLASSIFICATION

ESTIMATED NUMBER FY 78-79

SALARY

EMPLOYEES SUP.

NEW CLASSIFICATION

DEPARTMENT NAME

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department. NA: Not Available

<sup>\*</sup> Charter Exempt Position

NEW CLASSIFICATION	DEPARTMENT NAME	ORGANIZATIONAL UNIT	OLD CLASSIFICATION	ESTIMATED NUMBER EMPLOYEES SUP.	FY 78-79 SALARY
NEW CLASSIFICATION	DEP ARTMENT NAME	ORGANIZATIONAL UNIT	OLD CLASSIFICATION		

## HUMAN SERVICES (Cont'd)

L			

Library Commission         Chief Lib Main Br.         36.38         128           Library Commission         Chief Lib Branches         36.38         129           Library Commission         Tech. Services         36.38         41           Library Commission         Adult Services         3642         23           Library Commission         Children's Services         3640         5           Social Services         AFDC         2948         35           Social Services         General Assistance (2)         2948         28	25,812 25,812 3 25,812 5 25,812
Library Commission         Tech. Services         3638         441           Library Commission         Adult Services         3642         23           Library Commission         Children's Services         3640         5           Social Services         AFDC         2948         35	25,812 25,812 25,812 25,812 25,812 26,568 3,38 26,568
Library Commission         Adult Services         3642         23           Library Commission         Children's Services         3640         5           Social Services         AFDC         2948         35	25,812 3 25,812 5 25,812 5 26,568 3,38 26,568
Library Commission Children's Services 3640 5 Social Services AFDC 2948 35	3 25,812 5 25,812 5 26,568 3, 38 26,568
Social Services AFDC 2948 35	26,568 3, 38 26,568
	5 26,568 3, 38 26,568
Secial Services Consel Assistance (2) 2049	
Social Services General Assistance (2) 2948 28	
Social Services Family Services (3) 2948 40	0, 55, 65 26,568
Social Services Adult Services (2) 2948 45	5, 34 26,568
Social Services Admin. Services 2948 No.	A 26,568
Social Services AFDC (3) 2950 40	75, 92 28,524
Social Services Adult Services (2) 2950 10	0, 85 28,524
Social Services General Assistance 2950 68	28,524
Social Services Family Services 2950 No.	A 28,524
Social Services Staff Development 2950 10	28,524
Social Services Audit 2950 No.	A 28,524
Social Services Community Svcs. 2951 16	
Social Services AFDC 2958 17	26,544
Rec. & Park Golf Director 3230 55	29,652
Rec. & Park Recreation Div. (3) 3292 104	, 242, 57 29,784
Rec. & Park Zoo Director 3340* 46	31,236
Public Health Env. Health - Asst. Dir. 6127 89	26,304
Public Health Child Health & Dis. 2593 26	
Adult Probation Community Svcs. 8435 48	3 26,304
Adult Probation Investigation 8435 34	
Juvenile Probation Institutions 8344 121	30,636
Juvenile Probation Probation Services 8416 126	
Law Library Law Librarian 0180 15	
Comm. on Aging Director 2988 Na	A 31,876

\* Charter Exempt Position
Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department.
NA: Not Available

NEW CLASSIFICATION	CLASSIFICATION DEPARTMENT NAME ORGANIZATIONAL UNIT OLD CLASSIFICATION		OLD CLASSIFICATION	ESTIMATED NUMBER EMPLOYEES SUP.	FY 78-79 SALARY	
HUMAN SERVICES (Cont'd)						
<u>LEVEL III</u>	Art Commission Asian Art Museum Fine Arts Museum Fine Arts Museum Human Rights Comm. Housing Authority Rec. & Park Rec. & Park Public Health Public Works Adult Probation Juvenile Probation	Director Director Educ. & Exhibits Director Director Park Division Rec. Division Family Planning Envir. Health Property Conser. Chief Adult P. O. Chief P. O.	PSC 3530* 3385 2986* NA 3350* 3294* PSC 6126 5178 8436* 8418*	130 16 53 33 NA 665 406 NA 100 103 166 303	NA NA 33,072 34,344 NA 34,536 38,544 NA 29,634 33,384 33,696 40,848	
ENGINEERING & FACILI MANAGEMENT	<u>TY</u>					
<u>LEVEL I</u>	Public Health Public Health Public Health Public Health Public Health Public Health Parking Authority Purchasing Port Port MUNI Airport Public Health	LH: Food Services (2) SFGH: Food Services SFGH: Dietary, Linen SFGH: Admin. Chef LH: Admin. Chef Director Stores & Equip. Electrical - Asst. Sup. Superstructure Piers & Roadways Tracks Custodial Ser. Sup. LH: General Services SFGH: Gen. Services Mech. Pig. Meter Mech. Nite Sup. Commun. Sections Sup.	26 18 26 18 New 2660 2660 2660 1104* 1940 9361 9362 9363 7283 9230 2786 7182 9232 9232	NA NA 165 109 123 3 54 24 25 59 NA NA 129 29 32 NA NA	24,852 24,852 NA 25,680 26,568 21,564 24,144 26,676 24,852 20,172 19,188 20,772 21,580 20,228 19,080	

\* Charter Exempt Position

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department.

PSC: Personal Services Contract

NA: Not Available

NEW CLASSIFICATION	DEPARTMENT NAME	ORGANIZATIONAL UNIT	OLD CLASSIFICATION	ESTIMATED NUMBER EMPLOYEES SUP.	
NEW CLASSIFICATION	DEPARTMENT NAME	ORGANIZATIONAL UNIT	OLD CLASSIFICATION	EMPLOYEES SUP.	SALARY

#### ENGINEERING & FACILITY MANAGEMENT (Cont'd)

LEVEL II	Port	Facilities Maint.	9364	111	28,128
	DP W	Tree Planting Div.	3440	94	25,680
	Public Health	SFGH: Bldg. & Grds. Maint.	7120	41	30,228
	MUNI	Auto Division	7212	NA	26,052
	MUNI	Electrical Div.	7214	NA	26,052
	PUC - Hetch Hetchy	Mech. Shop & Equip.	M270		26,808
	Real Estate	Facility Manager	4132	19	31,524
	Water Department	City Dis., Asst. Mgr.	5158	NA	32,604
	PUC - Hetch Hetchy	Gen. Opr. & Maint.	7124	NA	28,140
	PUC - Hetch Hetchy	Elec. Opr. & Maint.	7125	NA	27,324
	DP W	Treatment & Pumping	5134	137	33,384
	Water	Peninsula Dis. Div.	5154	NA	29,784
	Water	Alameda Dis. Div.	5150	NA	25,812
	MUNI	Transit Power Div.	7130	NA	31,848
	Airport	Operations Supt.	9226	NA	32,004
	Airport	Utilities Sup.	New	NA	NA
	Airport	Asst. Gen. Mgr. (5)	New	NA	NA
	Airport	Airfield Oper.	9222	NA	28,392
	Airport	Maintenance	5130	NA	31,848
	PUC - Water	Water Purification	5161	NA	29,874
	PUC - Water	Water Treatment	5149	NA	28,140
	DP W	Treatment & Pumping	5130	NA	31,848
	DP W	Engineering	5174	NA	31,080
	PUC - Hetch Hetchy	Light Heat & Power	5240	NA	28,944
	Rec. & Park	Parks, Squares, Fac.	3466	234	26,676
	Rec. & Park	Structural Maint.	7202	102	28,008
	Rec. & Park	GG Park	3466	209	26,676
	Airport	Airport Maint, Supt.	9252	NA	27,060
	Public Works	Bureau Street Clean.	5173	414	26,436
	Public Works	Bureau Street Repair	5171	174	26,436
	Public Works	Bureau Bldg. Repair	5102	366	28,944
	Public Works	Sewer Repair	7280	110	30,360
	Electricity	City Radio System	5246	15	29,232
	Electricity	Fire & Police Com.	7131	62	27,588

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department. NA: Not Available

NEW CLASSIFICATION	DEPARTMENT NAME	ORGANIZATIONAL UNIT	LD CLASSIFICATION	ESTIMATED NUMBER EMPLOYEES SUP.	FY 78-79 SALARY
NGINEERING & FACILI'					
LEVEL III	Water	Suburban Div.	5156	NA	35,208
EEVEL III	Water	City Dis. Div.	5160	NA NA	35,208
	Public Works	Bureau Water Pol. Cont.	5132	264	36,564
	PUC - Water	Water Quality Div.	5162	NA	34,536
	PUC - Hetch Hetchy	Project Operations	5138	NA	32,916
	Public Works	Asst. City Architect	5122	NA	38,364
	Public Works	BBI - Engineering	5183	19	38,184
	Port	Engineering	9379	37	39,876
	Purchasing	Central Shops	7150	102	32,160
	MUNI	Transit Equip.	7152	NA	32,160
	Public Works	Bur. Street Clng. Supt.	5170	415	30,360
	Public Works	Bur. Street Rep. Supt.	5172	175	30,360
	Public Works	Bur. Bldg. Rep. Supt.	5104	367	31,848
	Airport	Asst. GM - Ops. & Maint.	9256	NA NA	36,384
	Airport	Asst. Dep. Dir Maint.	A106	NA	31,564
	Electricity	General Manager	1150	113	34,032
LEVEL TO BE					
DETERMINED	PUC - Engr. & Constr.	Dep. Gm - Engr. & Const.	New	NA	NA
	PUC - Engr. & Constr.	Chief Proj. Mgr E&C	New	NA	NA
	PUC - Engr. & Constr.	Project Mgrs. (4)	New	NA	NA
	PUC - Engr. & Constr.	Chief Mechanical Engr.	New	NA	NA
	PUC - Engr. & Constr.	Chief Elec. Engr Power Gen.	New	NA	NA
	PUC - Engr. & Constr.	Chief Elec. Engr Transit Power	New	NA	NA
	PUC - Engr. & Constr.	Chief Elec. Engr Facilities	New	NA	NA
	PUC - Engr. & Constr.	Chief Elec. Engr Signal & Comn		NA	NA
	PUC - Engr. & Constr.	Mgr. Project Planning	New	NA	NA
	PUC - Engr. & Constr.	Mgr. Contract Admin.	New	NA	NA
	PUC - MUNI	Dep. GM - Operations	New	NA	NA
	PUC - MUNI	Division Supt. (6)	New	NA.	NA
	PUC - MUNI	Scheduling Mgr.	New	NA	NA
	PUC - MUNI	Mgr. Operator Training	New	NA NA	NA
	PUC - MUNI	Dep. GM-Eq. Maint.	New	NA	NA

Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department. NA: Not Available

## ENGINEERING & FACILITY MANAGEMENT (Cont'd)

LEVEL TO BE					
DETERMINED	PUC - MUNI	Dep. GM-Auto Maint.	New	NA	NA
DETERMINED	PUC - MUNI	Dep. GM-Elec. Veh. Maint.	New	NA	NA
	PUC - MUNI	Asst. MgrAuto Maint. (2)	New	NA	NA
	PUC - MUNI	Asst. MgrElec. Veh. Maint. (4)	New	NA	NA
	PUC - MUNI	Dep. GM-Facility & Right of			
		Way Maint.	New	NA	NA
	PUC - MUNI	Asst. Mgr. Facility Maint.	New	NA	NA
	PUC - MUNI	Asst. MgrRow Maint.	New	NA	NA
	PUC - MUNI	Asst. MgrTransit Power Maint.	New	NA	NA
LEVEL IV	Public Works	Bureau Architecture	5124	49	43,272
	Port	Maritime Dir.	9283	15	43,068
	Public Health	Laguna Honda	2182	1026	42,048
	Purchasing	Director	1162*	202	41,844
	Library Commission	City Librarian	3670*	340	44,316
	MUNI	Engr. & Maint.	9183	NA	38,916
	Public Works	City Engineer	5182*	462	45,624
	Controller	Chief Asst. Cont.	1680	154	47,892
	Controller: EDP	Director	1882	270	51,804
	PUC	Bur. of Financial Mgmt.	1681*	NA	45,624
	Airport	Dept. Dir: Bus. & Fin.	9270*	NA	49,560
	CAO's Office	Financial Mgr.	PSC	2	44,000
	Public Health CMHS	Extended Care Svcs.	2250	23	44,736
	Public Health CMHS	Children's Svcs.	2250	14	44,736
	Public Health CMHS	SE Mental Ctr.	2250	49	44,736
	Public Health CMHS	Mission Mental Health	2250	125	44,736
	Public Health CMHS	Bur. of Alcoholism	2250	47	44,736
	Public Health CMHS	N. E. Mental Health	2250	101	44,736
	Public Health CMHS	Dist. 5 Mental Health	2250	91	44,736
	Public Health CMHS	Mission Child. Svcs.	2235	6	44,736
	Public Health CMHS	Dist. 5 Day Treat., etc.	2233	21	44,736
	Public Health CMHS	TB Control	2233	30	44,736
	Public Health CMHS	VD Control	2233	69	44,736
	Public Health CMHS	CMHS NE Ctr.	2233	101	44,736
	Public Health	SFGH Med. Director	2240*	380	42,444
	Public Health	Disease Control	2250	107	44,736
	Public Health	Maternal & Child, Heal,	2250	90	44,736
	Public Health	Dental Bureau	2212	12	41,448

<sup>\*</sup> Charter Exempt Position
Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department.
PSC: Personal Services Contract NA: Not Available

				ESTIMATED NUMBER	FY 78-79
NEW CLASSIFICATION	DEPARTMENT NAME	ORGANIZATIONAL UNIT	OLD CLASSIFICATION	EMPLOYEES SUP.	SALARY

## ENGINEERING & FACILITY MANAGEMENT (Cont'd)

LEVEL IV

Public Health	Health Center I	2234	57	44,736
Public Health	Health Center II	2234	33	44,736
Public Health	Health Center III	2234	44	44,736
Public Health	Health Center IV	2234	77	44,736
Public Health	Health Center V	2234	91	44,736
Mayor	Press Secretary	1857*	3	33,540
Port	Maritime Division	9383	15	43,068
Port	Administrator	9384	2	41,844
Treasurer	Treasurer	4390*	NA	36,883
Public Health	Adult Services	A103	465	43,364
PUC - MUNI	Deputy Gen. Manager	9181	NA	38,916
Economic Development	President	5111*	NA	42,000
Planning Commission	Deputy Director	5115	NA	42,276
Airport	Dept. Dir. Ping. & Dev.	9274*	NA	49,560
Public Health	Program Planning	A106	23	48,178
Civil Srvice	Asst. Gen. Mgr.	1288	127	41,244
Emp. Retirement Sys.	General Manager	1112	101	43,272
Public Health	SFGH Administrator	1164	1880	51,610
Tax Collector	Tax Administrator	4374	124	37,476
Rec. & Park	General Manager	3140*	1163	47,892
Social Services	Asst. General Manager	2973	1527	38,028
Public Works	Bur. Bldg. Inspection	5184	209	43,488
Fine Arts Museum	Director	3570	172	42,444
MUNI	Dept. GM Operations	9191	NA	38,916
DP W	Deputy Dir Operations	New	NA	NA
DP W	Dep. Dir Fin. & Adm.	New	NA	NA
Airport	Dep. Dir. Ops. & Maint.	9272*	NA	49,560
Assessor	Chief Asst. Assessor	4282*	NA	40,452
CAO	Executive Assistant	1180	7	39,312
Real Estate	Director	4150	61	41,844
DP W	Bureau of Eng.	New	NA	NA
DP W	Asst. to Director	New	NA	NA
DP W	Sanitary Engineering	5181	NA	43,272
Airport	Terminal Const.	New	NA	NA

\* Charter Exempt Position
Note: Number following the organizational unit (e.g., (2)) indicates that more than one position in that class exists in the same unit and department.
NA: Not Available

NEW CLASSIFICATION	DEP ARTMENT NAME	ORGANIZATIONAL UNIT	OLD CLASSIFICATION	ESTIMATED NUMBER EMPLOYEES SUP.	FY 78-79 SALARY
ENGINEERING & FACILI MANAGEMENT (Cont'o					
LEVEL V	Controller Public Health Public Health Public Health Coroner's Office Mayor Mayor Mayor Commission Civil Service Assessor Social Services Public Health Port Water MUNI Hetch Hetchy Public Works Airport Public Health PUC	Controller Hospital Services Public Health Pgms. Chief Medical Examiner Executive Deputy Executive Deputy Director General Manager Assessor General Manager Mental Health Director Director General Manager General Manager General Manager Officetor Director Director Director Director Director Director General Manager	1682* 2892* 2889 2584 1580 1898 5116* 1292* 4290* 2974* 2887 9399* 5166* 9186* 5144* 5190* 9278* 1168*	426 3021 599 32 26 21 NA 128 258 1528 558 225 NA NA NA NA	55,510 47,448 49,332 52,044 46,272 51,552 48,828 50,127 46,512 47,892 48,279 49,560 46,068 46,068 46,068 58,776 57,972
LEVEL VI	Mayor CAO	Mayor CAO	1590* 1182*	NA NA	55,496 59,352

<sup>\*</sup> Charter Exempt Position NA: Not Available

## APPENDIX VIII

CHARTER AMENDMENT (PROPOSITION B)

#### CHARTER AMENDMENT PROPOSITION B

Describing and setting forth a proposal to the qualified electors of the City and County of San Francisco to amend the charter of said city and county by amending Section 3.661 by adding subsection (d) thereto, relating to the establishment of a Senior Executive Service in the civil service system of the city and county.

The Board of Supervisors of the City and County of San Francisco hereby submits to the qualified electors of said city and county at an election to be held therein on November 6, 1979, a proposal to amend the charter of said city and county by amending Section 3.661 by adding subsection (d) thereto, to read as follows:

NOTE: Additions or substitutions are indicated by bold-face type; deletions are indicated by ((double parentheses)).

3.661 General Powers and Duties

(d) The civil service commission shall establish a Senior Executive Service for the purpose of providing the flexibility needed by departments to recruit and retain highly competent and qualified managers to provide more effective management of departments and their functions and more expeditious administration of the public business of the city and county.

Notwithstanding any other provisions of this charter except the retirement system and health service system provisions of the charter and those provisions which exempt positions from the civil service provisions of the charter, the civil service commission shall adopt rules and regulations to implement and administer said Senior Executive Service including but not limited to the designation and inclusion of positions in the Service, provided however that not more than 750 positions shall be so designated, eligibility, selection, performance evaluation, compensation, promotion, demotion, suspension and dismissal provided however that the salaries, wages and rates of compensation of every kind and nature for the classifications within the Senior Executive Service shall be recommended by the civil service commission subject to the approval or rejection of the Board of Supervisors. on or before April 1 of each year.

No elected official shall interfere in the appointment, promotion, demotion, suspension or dismissal by a department head of any employee of the Service.

### APPENDIX IX

BALLOT ARGUMENTS ON PROPOSITION B

#### ARGUMENT IN FAVOR OF PROPOSITION B

The Senior Executive Service is a new system of Civil Service rules and classifications for San Francisco's top management positions. Proposition B will authorize the Civil Service Commission to adopt rules and procedures that will:

- Require open competition for all management positions
- Tie compensation and promotions for managers directly to performance
- Enhance flexibility in the selection, transfer, promotion, compensation and termination of management personnel
- Streamline existing classifications for senior executive positions
- Encourage the decentralization of personnel decisions affecting management personnel

Total spending for management salaries will not go up as a result of the SES program. Rather, the Senior Executive Service will change how salary increases are distributed so that superior managers are paid more than mediocre ones.

Superior performance will lead to rapid advancement under the Senior Executive Service, allowing the City to recruit and retain experienced, qualified managers. SES employees who fail to meet minimum performance standards will be demoted or dismissed.

This proposal will bring accountability to City government. Department heads will have the flexibility to build effective management teams under the Senior Executive Service. It will no longer be possible to blame the civil service system for ineffective management of City programs.

The Senior Executive Service will strengthen the merit system.

The Civil Service Commission will continue to supervise the selection of management employees, and elected officials will be prohibited from interfering in the personnel decisions of the Commission or a Department head.

Adopt this amendment for more effective and efficient management of City government.

VOTE YES ON PROPOSITION B

Submitted by:

Supervisor Louise H. Renne

Endorsed by:

Supervisor Don Horanzy

Supervisor John L. Molinari

Supervisor Carol Ruth Silver

Supervisor Harry G. Britt

Supervisor Ronald Pelosi

Wilson Chang

Pat Schultz

Supervisor Gordon J. Lau

Supervisor Ella Hill Hutch

Roberta Borgonova, President, S.F. League of Women Voters

George Newkirk

Debbie Petrie, National Women's Political Caucus

#### ARGUMENT IN FAVOR OF PROPOSITION B

Vote Yes on Proposition B.

The Senior Executive Service (SES) encourages good management. It contains provisions for very strict controls over both salaries and selection of Senior Executive Service employees.

Some city bureaucrats oppose it. They believe it will jeopardize their right to top jobs in the City.

They argue it will mean political partonage, cost more money, and open the floodgates to destroy civil service. Nothing can be further from the truth.

The fact is that the Board of Supervisors would continue to set limits on management salaries. Boards, commissions, the Mayor, and department heads could not pay excessive salaries to Senior Executive Service employees. SES will not increase the number of management employees, or the total cost of management employees.

Selection of SES employees will be rigidly controlled through competitive examinations and performance evaluations. To argue that "as many as 750 top jobs" would become "patronage positions" without salary controls, is nonsense. It is untrue.

The City Charter says elected officials are prohibited from interfering with the appointment, demotion, suspension, or dismissal of any SES employees.

Proposition B makes it mandatory for the Civil Service Commission to adopt the rules necessary to implement the Senior Executive Service. It is designed to encourage public involvement.

Anybody in private industry will affirm that a prime problem of the City's bureaucracy is the lack of discretion in hiring the best qualified people for top jobs. People who can get these jobs done. Proposition B is an opportunity for excellence in management. It means the City can run its business on a businesslike basis.

Vote Yes on Proposition B.

Dianne Feinstein Mayor

Roger Boas Chief Administrative Officer

Allen Haile
Commissioner
Civil Service Commission

Gregory P. Hurst Chamber of Commerce John H. Jacobs

Leonard H. Kingsley President, SPUR

Richard Sklar
General Manager
Public Utilities Commission

Dennis P. Bouey Business Manager Professional & Technical Employees Local #21

#### ARGUMENT IN FAVOR OF PROPOSITION B

Vote Yes on Proposition "B".

Proposition "B" is badly needed to help bring modern management to San Francisco city government at the senior executive levels. This measure is long overdue, and should have been submitted to the voters long ago.

The 1980's will be troubled times for San Francisco. A budget deficit of \$117,000,000 has been projected for the coming fiscal year.

Curtailment of many City services may become a reality, following the obscene tax reduction that large downtown property owners received following the passage of Proposition 12 in June, 1978.

The Senior Executive Service will help solve these problems.

DAVID SCOTT

Mayoral Candidate

(Former President of San Francisco Board of Permit Appeals)

#### ARGUMENT AGAINST PROPOSITION B

Proposition B should be defeated for the following reasons:

- 1. It asks the voters to approve a program which has yet to be designed.
- 2. It asks the voters to sign a blank check for executive salaries.
- It asks the voters to approve a program developed in haste without public hearings or input of any kind.

A new executive service is vitally needed, but the voters should be assured of the details of the program and should have a chance to study and comment upon it before they vote on it. If and when the public has the details of the program, this measure can again be returned to the ballot.

This ballot argument is presented by the Municipal Executives Association of the City and County of San Francisco, founded in 1943, to foster professionalism among the City's top management.

MUNICIPAL EXECUTIVES ASSOCIATION Rino Bei, President

#### ARGUMENT AGAINST PROPOSITION B

Theoretically, under this amendment, the Commissioners of the Civil Service Commission could award the Manager of the Street Cleaning Department a \$100,000 salary as a reward for the immaculate condition of the streets.

And the voters could do nothing about it.

#### VOTE NO ON PROPOSITION B

Although well intended, this hastily drafted measure grants to the Commissioners of the Civil Service Commission a virtual blank check. It would allow future Commissioners to convert as many as 750 top jobs into pure patronage positions, if they so wished. It would permit the payment of uncontrolled executive salaries to City employees far exceeding prevailing rates in private industry. And it could expose the management positions of the Police Department and the Fire Department to future political influences.

#### VOTE NO ON PROPOSITION B

Most senior management positions are already exempt from the civil service provisions of the Charter. The effect of this measure would be to expand those exemptions massively to 750 additional jobs.

It is not wise to confer such powers upon part-time commissioners who cannot be removed by the voters. A carefully constructed Senior Executive Service is indeed in the public interest. But such a plan should be spelled out fully and presented for voter approval, so that taxpayers can know the costs and the electorate can weigh the relative risks involved to the preservation of the merit system.

DARRELL J. SALOMON President Civil Service Commission

#### VOTE "NO" ON PROPOSITION "B"

Proposition "B" is designed to open loopholes for certain high salaries City employees to obtain even higher salaries, and for members of the Board of Supervisors--indirectly--to interfere in promotions and similar benefits for pet executives.

The City Attorney has stated this is an unnecessary Charter amendment because a Senior Executive Service classification can be established by an ordinary Civil Service Commission rule for top management positions. This proposal, however, goes much farther, which is why they put it on the ballot.

According to the Mayor's Deputy for Budget Affairs, in a statement before the Board of Supervisors on August 13, 1979, the Board of Supervisors will be able to decide whether a City department has met its "goals and objectives." That means Board of Supervisors' interference in who gets promoted or a higher salary.

Total spending for fat in the City budget will rise if this amendment is passed because salaries for this new class will be set differently than for other City employees, and Board of Supervisors' opinions will indirectly be used in promotions and pay raises for certain selected individuals.

That is unfair. That will be costly. It will result in dictating by the Board of Supervisors on promotions and compensation for top management positions. The Civil Service Commission could establish this or any other new class without this amendment, but any new class would be subject to the same Charter provisions and Civil Service regulations governing all other City employees.

#### VOTE "NO" ON PROPOSITION "B"

The real intent of this proposal is to take the fat cat "senior executives" out of the salary limits for other City employees and to get the Board of Supervisors into promotion and compensation procedures. It would do by indirection what our Charter has prohibited for over 45 years. We need less fat cats, not more.

Submitted by:

Supervisor Quentin L. Kopp

Endorsed by:

Supervisor Lee S. Dolson Supervisor Robert E. Gonzales