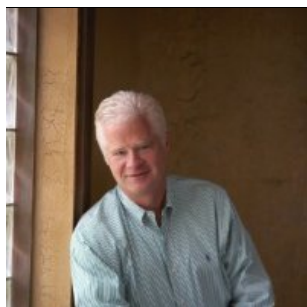


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James M. Brennan

2nd

SVP Consulting & PreSales, North America, NTT Com Security

Columbus, Ohio Area | Management Consulting

Current NTT Com Security

Previous Next Complex Change (NCC) Ventures, Battelle Memorial Institute, OnVentures

Education Darden Business School

[Connect](#)

[Send James M. InMail](#)

500+ connections

Contact Info

www.linkedin.com/in/jamesmbrennan

Background

Summary

A corporate turnaround expert who has a proven track record in personally running a number of companies as well as being the business advisor to executive teams at a wide variety of other organizations. Known as a strong leader who is results driven and has very unique, deep, broad and distinguishing skills in all elements involved with leading and operating a company in its steady state as well as manage it through a very large and complex enterprise-wide transformation in pursuit of achieving significant outcomes.

Was selected by the CEO at Bank One as a member of his traveling team to review the business performance of 7 companies every month & to manage 1000 projects with \$1.7B in benefit. Was also selected by executives he worked for in the past to serve as President & COO of two manufacturing companies, founded his own consulting firm, and served in loaned executive roles at two warranty businesses, security and window film businesses, two hospitals, and a variety of early stage technology companies.

Experience

Senior Vice President, Consulting & PreSales, North America

NTT Com Security

2010 – Present (4 years)

NTT Com Security is an independent subsidiary of NTT Communications; number 31 on the Fortune 500 with 23 offices in 13 countries and over 750 security-focused staff. NTT Com Security is the first truly global company to provide a comprehensive security suite blending consulting, managed security services and security products to enable clients to effectively manage risk, meet compliance requirements and reduce costs while maximizing security effectiveness and operational efficiency. We bring together twenty years of security experience, hundreds skilled and certified professionals, and Elite level relationships with "best of breed" technology vendors. We support from a global network of strategically located Security Operations Centers (SOCs) with over 5,000 devices under management.

Responsibilities included building the breadth of the consulting and presales organizations; overall P&L performance; building best practices, standard SOW and proposal contracts, comprehensive information reporting and forecasting infrastructure, time and expense reporting, rate and compensation structures, career path landing pads; organization structure, quote calculator; billing and cash flow improvements; culture change; hiring, firing, recruiting, training and mentoring, project management and QA review processes; project and business unit status reporting.

Service offerings include:

- Mobile Security
- Managed Security and Support Services
- Data Protection

People Similar to James M.

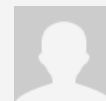


[Kevin Gagan](#) 3rd

Executive Vice President at Lee Hecht Harri...

[Connect](#)

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You



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NTT Com Security

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SVP Americas NTT Com Security (formerly Integralis)

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VP: Technology, Marketing

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Information Security & Business Leader

[Mark Davidson](#)

President at Exoro Consulting Group

[Rob Mariani](#)

Building Trusted Advisor relationships with CXO's for Global Information Security Services Leader

[William Yeack, CSE](#)

President Asia Pacific Japan - Information Security Services

[Natasha Hsi](#)

Director of Business Development at Management Sciences for Health

[Astrid Guerrero Portillo](#)

VP Director Healthcare Business Development | Open to new opportunities

[Derek Reynolds](#)

Director, Business Development at PATH

- Offensive Security
- SIEM Advisory /
- Network Access Control
- PCI Compliance
- Governance, Risk & Compliance
- Infrastructure Protection

President

Next Complex Change (NCC) Ventures

2002 – May 2010 (8 years)

Led the formation of a consulting firm in Columbus, Ohio comprised of world-class management consulting partners and Fortune 500 senior executives, each of whom possess over 25 years of wisdom, experience and innovative thinking gained from both domestic and international endeavors. Personally led all business development activities and recruitment of this accomplished team of consultants. Our consultants have developed revolutionary strategic frameworks for nationally and internationally renowned organizations, and have successfully driven some of the largest, most complex transformation projects for these global organizations. They provide a unique balance of consulting rigor with the “real-life” perspectives of having been not only consultants, but also having served as corporate executives in positions similar to their clients.

For the last five years my focus was in serving as a change agent brought into two different manufacturing companies and into another group of privately held companies to work with the investors/owners to set strategic objectives and then secondly to serve as their operating Presidents and CAO/COO to rebuild their companies and deliver the expected results by improving their operations, customer service, revenue and market share growth, supply chain and their financial performance. Over the course of my entire career i have built a unique background that spans a wide variety of industries and countries that allows me to quickly step-in and take control of a company, define its future strategy, plan and manage the projects and programs to transition the company, build the new culture while making any necessary changes to the workforce, motivate and lead the employees, establish the measures and metrics for the board and its owners and employees, enhance and diversify its customer base and relationships in pursuit of improved revenues and profits.

▼ 1 recommendation



Bradford Kitchen

President, Alterra Real Estate Advisors

Jim has a wealth of experience and intelligence and has the unique ability to apply his experience in a practical way. I would recommend Jim to anyone who is looking to take your company to the next level or handle the assessment and implementation... [View ↓](#)

VP Commercialization

Battelle Memorial Institute

2001 – 2002 (1 year)



Vice President, Commercialization

Battelle is a global science and technology enterprise that develops and commercializes technology and manages laboratories for customers. With the national labs Battelle manages or co-manages, 20,000 staff members and conducts \$3.4 billion in annual research and development. Battelle provides solutions and helps develop innovative products for commercial customers by leveraging technology into competitive advantage. Battelle also teams with more than 800 federal, state, and local government agencies, providing cost-effective science and technology in the areas of national security, homeland defense, energy and environment, health and life sciences, and transportation and space.

Responsibilities included evaluating Intellectual Property (IP) owned by Battelle and five US National Laboratories (Pacific Northwest National Laboratory, Oak Ridge National Laboratory, National Renewable Energy Laboratory, Brookhaven National Laboratory & Homeland Defense Laboratory) in search of market opportunities for developing (and leading if desired as their CEO-in-Waiting) and spinning-out businesses based on the unique IP, knowledge and skills.

COO

OnVentures

2000 – 2001 (1 year)

Chief Operating Officer & Co-Founder

Co-led the formation of a Venture Management Company in Columbus Ohio (similar to Idea Lab in San Francisco and Divine Inter ventures in Chicago) focused on launching the commercialization of early stage wireless, broadband, health care and internet technology companies. Responsible for internal operations and management of each NewCo in our portfolio. Responsibilities also included building out the designs and supporting business cases for each newco and all fund raising activities with venture capital firms, investment banks, large organizations and high networth individuals for early stage funding. Led the negotiations and investment in one of our newco's with Battelle who then hired me.

▼ 1 recommendation

How You're Connected



You



Hugh Cathey



James M. Brennan

[Get introduced >](#)

In Common with James M.



James M.



**Todd Mollenkopf**

Project manager and field development professional.

I worked with Jim seven-days-a-week for more than a year at this incubator start-up. He was insightful, focused, and tireless. Can't wait to do something together again. [View ↓](#)

SVP Breakthrough Planning

Bank One

1997 – 2000 (3 years)

Senior Vice President, Corporate Merger Integration

Led the Corporate Program Office in the attainment of the \$1.7B in synergy benefits expected from the merger with First Chicago/NBD. Program Management responsibility for 834 projects that delivered \$968MM in annualized benefits in 1999, 98% of plan.

Senior Vice President, Breakthrough Leadership & Breakthrough Planning

Finance One Corporation was a newly formed \$29.7B Line of Business (LOB) comprised of three Divisions and seven Business Units (BU's):

- Banc One Financial Services, Inc. • Banc One Brokered Home Equity
- Bank One Education Finance Group • Banc One Tax Related Products
- Banc One Mortgage Corporation
- Banc One Leasing Corporation • Banc One Credit Company

Led the Breakthrough Planning (BTP) group across the LOB that focused on developing the annual strategic planning and attainment process as well as the ongoing project planning, execution and change management across each BU. The objective of this group was to quickly build efficient national business units from the former decentralized local/regional businesses. In 1997 & 1998 this resulted in 100's of projects that delivered \$213.4MM in tangible benefits; \$17.1MM greater than planned.

▼ 1 recommendation

**Colin Jones**

Writer & Advocate

Jim is one of the best managers I've ever worked with. He would be on my short list when it comes to directing large projects, turning a business around, reengineering a company's processes, and negotiating and enforcing service level agreements... [View ↓](#)

Associate Partner

Andersen Consulting

1982 – 1997 (15 years)



▼ 1 recommendation

**Isidoros Tiano**

President FLCLOVER CONSULTANTS SA

Jim is a bright, professional and deeply experienced leader. Beyond his technical expertise, he is a true people's person, making those working with him to become productive and effective at what they do. He is a caring father to his children and a... [View ↓](#)

National Partner

Accenture

1982 – 1997 (15 years)



1982 – 1997 ACCENTURE (formerly known as Andersen Consulting)


National/Associate Partner

Led a wide range of projects across a variety of industries internationally. Primary specialty was developing large comprehensive and innovative solutions that deliver significant value by radically changing the technologies, processes, organizational structures, performance incentives, governance and leadership practices across an organization and then managing the overall program to a successful completion. Supported numerous projects around the world in an advisory, promotional and quality assurance role. Specific skills and experiences include:

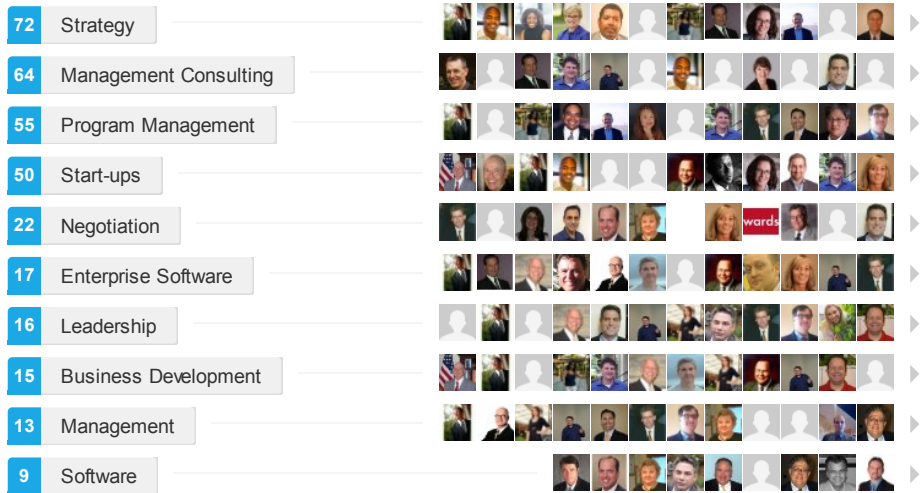
- Enterprise Transformation/Reengineering - led the firm's premier reengineering engagement that consisted of 54 integrated projects targeted at decreasing the total operating cost by 24%. Led the conceptual design, assessment, business case development and the first two and one half years of this \$36,300,000 implementation; on schedule, under budget and ahead of plan on cost reduction. The scope of this at-risk arrangement included clarifying the strategic vision, reengineering the key processes, rebuilding the information technology infrastructure, reshaping employee behavior, reconfiguring the organizational infrastructure and redesigning the human resource architecture. Led the promotion, assessment and initial design of a project to reengineer \$100MM out of a \$1B annual budget for a large organization in Saudi Arabia. Member of the firm's Merger and Acquisition Team.

- Strategy & Conceptual Designs
- Large Project and Program Management

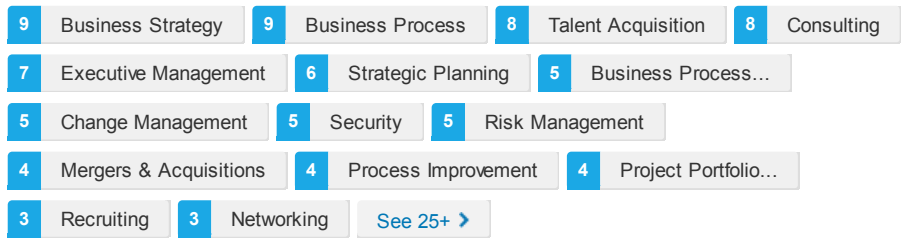
- Process ReEngineering
- Technology
- Change Management & Customer Service
- Business Applications
- Administration & Management

 Skills & Endorsements

Top Skills



James M. also knows about...



 Education

Darden Business School
 Leading Strategic Change
 1999 – 1999



The Ohio State University - The Max M. Fisher College of Business
 Master of Business Administration (MBA), Finance
 1980 – 1981

The Ohio State University
 Bachelor of Science (BS), Microbiology
 1974 – 1979

 Additional Info

Interests

Sept 20, 2008 - Successfully completed the "Escape From Alcatraz" swim

Advice for Contacting James M.

James M. Brennan
7674 Fenway Road
New Albany, OH 43054

614-440-8745 cell and voice mail

James.Brennan@NTTComSecurity.com
JimB@NCCventures.com
BrennanJamesM@Gmail.com (personal)

Recommendations

Received (4) Given (6)

President

Next Complex Change (NCC) Ventures



Bradford Kitchen

President, Alterra Real Estate Advisors

“ Jim has a wealth of experience and intelligence and has the unique ability to apply his experience in a practical way. I would recommend Jim to anyone who is looking to take your company to the next level or handle the assessment and implementation of special projects. You can depend on Jim to give you an honest assessment and to get the job done.

August 16, 2008, Bradford was with another company when working with James M. at Next Complex Change (NCC) Ventures

COO

OnVentures



Todd Mollenkopf

Project manager and field development professional.

“ I worked with Jim seven-days-a-week for more than a year at this incubator start-up. He was insightful, focused, and tireless. Can't wait to do something together again.

August 30, 2007, Todd managed James M. at OnVentures

SVP Breakthrough Planning

Bank One



Colin Jones

Writer & Advocate

“ Jim is one of the best managers I've ever worked with. He would be on my short list when it comes to directing large projects, turning a business around, reengineering a company's processes, and negotiating and enforcing service level agreements with critical partners and suppliers. More importantly, he has a knack for finding and developing talent, building great teams,... **more**

August 6, 2008, Colin worked with James M. at Bank One

Associate Partner

Andersen Consulting



Isidoros Tiano

President FLCLOVER CONSULTANTS SA

“ Jim is a bright, professional and deeply experienced leader. Beyond his technical expertise, he is a true people's person, making those working with him to become productive and effective at what they do. He is a caring father to his children and a dear friend to many. I

Connections

Shared (1)



Hugh Cathey 1st
Chief Revenue Officer at HealthSpot, Inc.

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Schools



University of Virginia ...



Ohio State University ...



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Executive Vice President at Lee Hecht Harri...
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Are You A COO?
Apply to Worldwide Who's Who and expand your online networking.

Charlottesville, Virginia Area
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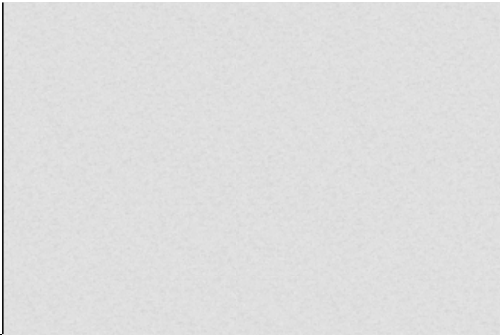
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