# Bloomberg Businessweek

#### **Executive Profile**

#### Robert C. Ketterson Jr.

Senior Advisor, Volition Capital LLC

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Total Calculated Compensation This person is connected to 7 Board Members in 7 different organizations across 10 different industries.

See Board Relationships

## **Background**

Mr. Robert C. Ketterson, Jr., also known as Rob, is a Senior Advisor at Volition Capital LLC. Previously, Mr. Ketterson served as the Founding Partner and Managing Partner at Volition Capital LLC. Mr. Ketterson served as Group Managing Director at Fidelity Ventures Telecommunications & Technology. Mr. Ketterson joined Fidelity Equity Partners in 1993. Since 1993, he served as a Vice President at Fidelity Ventures Telecommunications and Technology Group, where he focused on venture investments in the Internet and data communications fields and served various positions since 1992. Mr. Ketterson was a Managing Partner and Managing Director of Fidelity Ventures. While at Fidelity Ventures, he headed the US and Europe investment teams. He was a Managing Partner at Fidelity Equity Partners and Fidelity Equity Partners, L.P. He has led a number of investments including mindSHIFT Technologies (acquired by BestBuy), Geotel (subsequently acquired by Cisco), Nuance Communications, InterNAP, Webspective Software (acquired by Inktomi), Nexabit Networks (acquired by Lucent), WaveSmith (acquired by Ciena), Connected Corp (acquired by Iron Mountain) and Intellon (subsequently acquired by Atheros Qualcomm). Previously, Mr. Ketterson was a Manager in the High Technology Practice at The Boston Consulting Group from 1990 to 1992. He served as a Product Marketing Manager for PC products at VLSI Technology, Inc. Mr. Ketterson also served as an Operating Executive at a Silicon Valley start-up. Mr. Ketterson serves as a Director at Black Duck Software, Inc., mindSHIFT Technologies, Inc., Teliris, Inc., EXFO Service Assurance Inc., Ping Identity Corporation, Arepa.com, Apogee Networks, NetSuite Development, PakNetx, Brix Networks, InterOPS Management Solutions, Inc. and Newisys, Inc. He served as Director of Asset Control International BV, MegaPath Inc. (formerly, MegaPath Networks), HarvardNet Inc., Adero, Inc., BlueNote Networks, Inc., Seaport Software, Inc., Evident Software, Inc. and e-Security, Inc. Mr. Ketterson served as Director of Connected Corporation since 1999 and Intellon Corp. from July 1994 to December 2007. He previously served on the Board of both the New England Venture Capital Association (NEVCA) and National Venture Capital Association (NVCA). Mr. Ketterson received an M.B.A. degree from the MIT Sloan School of Management, a B.S. degree in Computer Engineering, and a B.A. degree in Marketing from the University of Arizona.

## **Board Members Memberships**

**Director** 

Adero. Inc.

**Former Director** 

Evident Software, Inc.

**Former Director** 

Seaport Software, Inc.



HarvardNet Inc.

**Director** 

EXFO Service Assurance Inc.

Director

MegaPath Inc.

Director

mindSHIFT Technologies, Inc.

**Former Director** 

e-Security, Inc.

Director

InterOPS Management Solutions, Inc.

**Director** 

Newisys, Inc.

Director

**Ping Identity Corporation** 

**Former Director** 

Asset Control International BV

**Director** 

Teliris, Inc.

Director

Black Duck Software, Inc.

**Former Director** 

BlueNote Networks, Inc.

1994-2007

**Former Director** 

**Intellon Corporation** 

1999-N/A

**Former Director** 

**Connected Corporation** 

## **Education**

RΔ

The University of Arizona

BS

The University of Arizona

MBA

MIT Sloan School of Management

### **Other Affiliations**

**Fidelity Ventures** 

Adero, Inc.

Evident Software, Inc.

Seaport Software, Inc.

**Connected Corporation** 

HarvardNet Inc.

**Intellon Corporation** 

EXFO Service Assurance Inc.

MegaPath Inc.

mindSHIFT Technologies, Inc.

e-Security, Inc.

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Fidelity Equity Partners

InterOPS Management Solutions, Inc.

Newisys, Inc.

The University of Arizona

Ping Identity Corporation

MIT Sloan School of Management

Asset Control International BV

Teliris, Inc.

Black Duck Software, Inc.

BlueNote Networks, Inc.

Fidelity Equity Partners, L.P.